



cm.project.ing

Holistic glass plant engineering  
and project management



SCVK Congo

FEED – Presentation

# CONTENT / STRUCTURE



## 1) Company – Presentation

- CMP – Presentation
- References

## 2) SCVKs previous efforts

- Land purchase
- Topography
- Soil analysis
  - Groundwater situation

## 3) Layout & Site

- 2D (top view, sections, material flow diagram)
  - Description of equipment / quality aspects
  - LPG and Diesel concept
  - Energy organization / consumption
  - Fire fighting concept
- 3D – animation
- Presentation of civil works (site preparation, access, building constructions, streets and places etc. )

## 4) Raw materials organization

- Raw materials situation and infrastructure (available, import, preparation, map)



- 5) Plant Organization
  - Organigram, plant structure
  - Training & TAA
- 6) Time planning
  - Time schedule (30 month)
- 7) CAPEX
  - CAPEX - overview
  - Main systems
  - Utilities
  - Cash flow planning during the project
- 8) OPEX
  - Sales plan
  - Production planning (Brasco, Bralico, bottle type, capacity)
  - Customer structure
- 9) Congo benefits
  - Import / custom clearance
  - Currency splitting €/FCA - pie chart (works in Congo -> architecture, brick layer etc.)

# CMP PRESENTATION



The CM.PROJECT.ING GmbH is the competent partner for all engineering and project management tasks in the field of glass industry. As an independent consultant and engineering provider we are not bound by technical limits. We offer our „custom made“ solutions for all different requirements of the glass industry.

CM.PROJECT.ING was established in 2007 by Dr Daniel Schippan. Dr Schippan's postdoctoral paper was on the container glass industry and led to a distinguished career with URSA international. During his time with URSA, he was responsible for international growth investment projects, both green-field new builds and brown-field re-investment cases. Before establishing CM.PROJECT.ING, Dr Schippan was Plant Manager and permanent member (CPO) of the Operating Unit Board of URSA International.



Additional the cm.project.ing is member of several Glass organization to be up to date for new technologies and to increase the know how of the company.



Further cm.project.ing increased it's professional skills in project management with examinations and certificates of Microsoft Project Management.



Microsoft Project 2010, Managing Projects

# CMP PRESENTATION



The cm.project.ing Team has tremendous experience in all levels from different companies:

- CPO / COO
- Plant Manager
- Production Manager
- Maintenance Manager
- Engineering
- Technical Draftsperson
- Project Management



# ***CMP PRESENTATION***



Holistic **Project Management** and **Engineering** in investment projects :

FEED Study

Sales support

Funding

Investors support

Concept Engineering and Project Organization

Detailed Engineering and Planning

Procurement and Contracting

Interface Engineering

Installation Phase

Commissioning and Performance

TAA (Technical Assistance Agreement)



# CMP PRESENTATION



The cm.project.ing is a world wide active global player. The headquarter is located in Jülich, Germany. In 2012, the cm.project.ing East Europe and Russia in Sosnowiec, Poland and in 2014 an additional office in Sao Paulo, Brazil were founded to support the projects in the eastern regions of Europe and Russia and the western regions of South America. To realize a successful the project in Congo cm.project.ing wants to open a new office in Congo.



- ▲ cm.project.ing headquarter
- ▲ cm.project.ing East Europe & Russia
- ▲ cm.project.ing Brazil (Sao Paulo)
- ▲ cm.project.ing major projects in east Europe and Russia
- ▲ cm.project.ing major projects in Brazil
- ▲ Future office in Republic Congo

## REFERENCES



The cm.project.ing GmbH has managed in the past several EPC and EPCM projects with an investment from 3 Mio€ up to 120 mio € per Project. International EPC and EPCM glass growth investment projects of the last 5 years



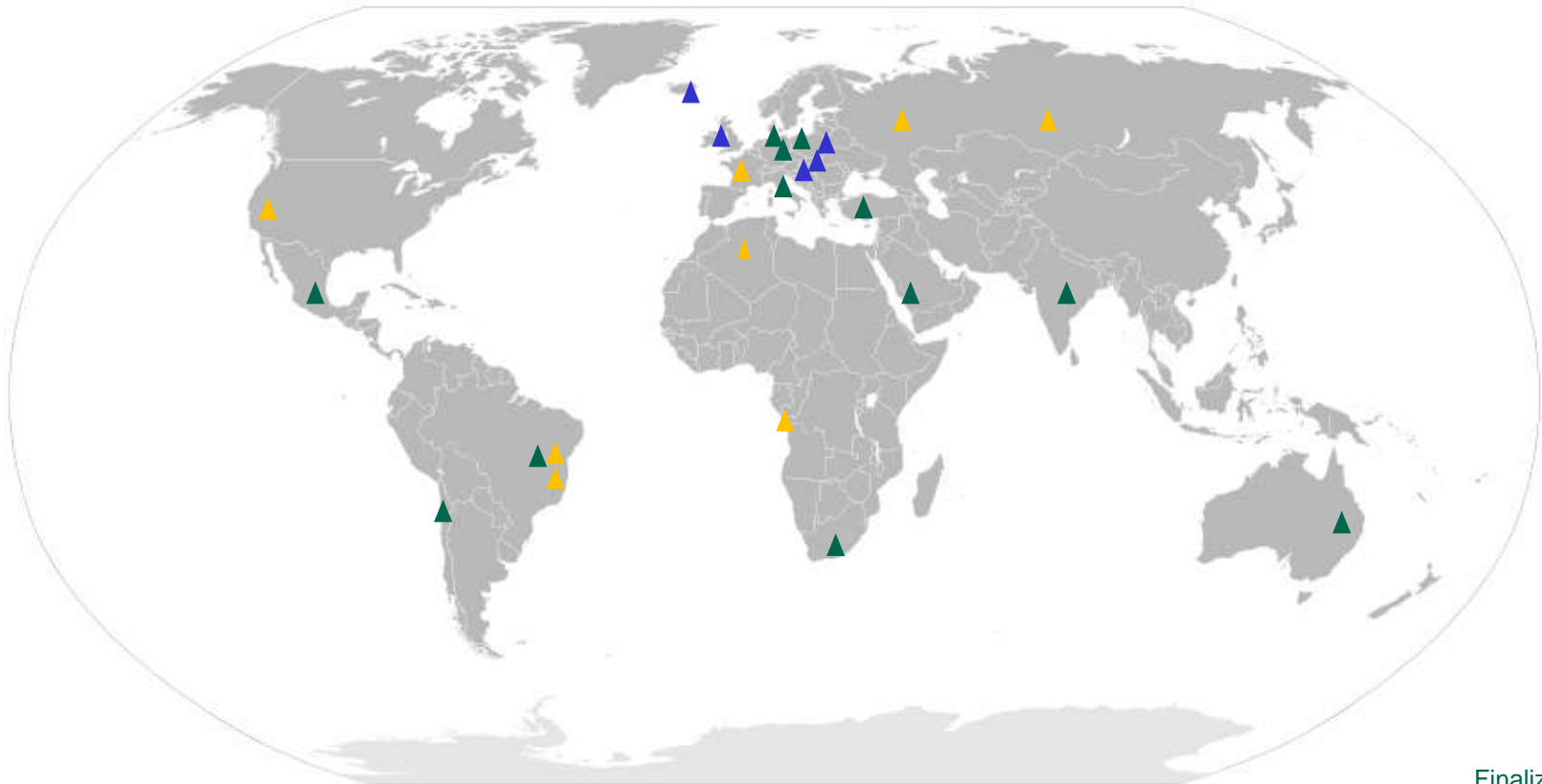
	CONTAINER GLASS PLANT	GLASS PRODUCTION PLANT	CONTAINER GLASS PLANT	GLASS PRODUCTION PLANT	GLASS PRODUCTION PLANT	CONTAINER GLASS PLANT	GLASS PRODUCTION PLANT	CONTAINER GLASS PLANT	CONTAINER GLASS PLANT
START	01/2009	05/2008	03/2011	12/2011	08/2012	09/2013	09/2013	07/2014	08/2014
COMMISSIONING	02/2010	02/2011	10/2012	12/2012	04/2013	07/2014	09/2015	10/2014	02/2015
INVESTMENT	55 mio €	120 mio €	55 mio €	6,5 mio £	2,9 mio €	240 mio BRL	40 mio €		
TONNAGE	310 tpd	220 tpd	200 tpd	101,3 tpd	13,1 tpd	400 tpd	60 tpd	Basic Engineering 350 tpd	Basic Engineering 124 tpd



## REFERENCES



International EPC and EPCM glass investment projects.



Finalized projects

Running Projects

Smaller Investment Projects of the Group

## REFERENCES - Agenda Glas 2010 – Container Glass



Agenda Glas AG built a container glass plant for the production of white glass with an capacity of 100,000 t/a, representing an annual production capacity of approximately 300 million bottles and jars. The production started in February 2010. Agenda Glas AG, located in Gardelegen / Germany was founded in 2008 and has currently about 145 employees. The total investment for this "Greenfield Solution" was roughly € 55 Mio.

The cm.project.ing GmbH, realized for Agenda Glas AG the total project tasks of project management and site coordination. Furthermore, the general engineering specialized on core technology, utility engineering and the implementation and control of interface design was realized and coordinated by the cm.project.ing.

**EPCM      Germany      400 days € 55 Mio**



## REFERENCES - Agenda Glas 2010 – Container Glass





## REFERENCES - Huta Szkła Tur 2012 – Container Glass



Sort sp. z o.o. built a container glass plant for the production of white glass. The capacity should be 130 tons/d of net glass production on three production lines with the total investment of roughly € 50 Mio. The commissioning is already done in 2012

As a turnkey project, the following elements included:

- All process parts excluded civil works
- All mechanical installation works
- All electrical works
- All automation and control works

EPC      Poland      17 Month € 50 Mio



## REFERENCES - Huta Szkła Tur 2012 – Container Glass





## REFERENCES - Vidroporto 2014 – Container Glass



Vidroporto S.A. built up a container glass plant for the production of beer bottles. The capacity should be 350 tons/d of net glass. Production on three production lines with the total investment of roughly € 70 Mio. The commissioning is expected by October 2014. The total core technology of the process will be delivered by the Glass Alliance (Zippe, Horn, Bucher Emhart and MSK)

The following scope of supply is carried out:

- Risk Management
- Project Management
- Interface Engineering
- Utility Engineering
- Site Supervision



EPCM Brazil 16 month € 70 Mio





## REFERENCES Verallia 2014 — Container Glass



**Saint-Gobain Vidros S.A.** is building up a new facility in North East Brazil in order to produce glass containers. This new facility will produce in a first phase 80 KTon/year with 2 production lines and in a second phase the capacity will increase to 110 KTon/year with a third line. In the future, it is possible to construct a second furnace.

The following scope of supply is carried out:

- Project Management
- Interface Engineering and Management
- Site Supervision
- Utility Engineering
- Process Related Interface Engineering

EPCM    Brazil    20 month € 75 Mio



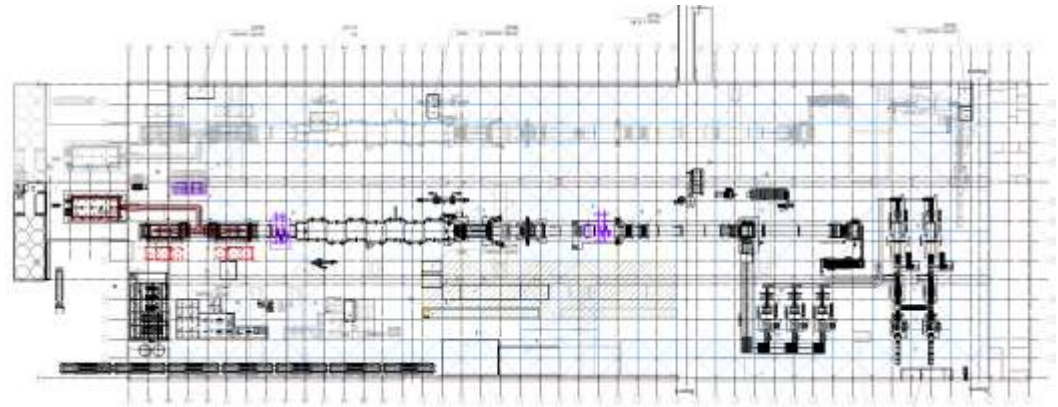
## REFERENCES - Technicol 2014 – Glass wool



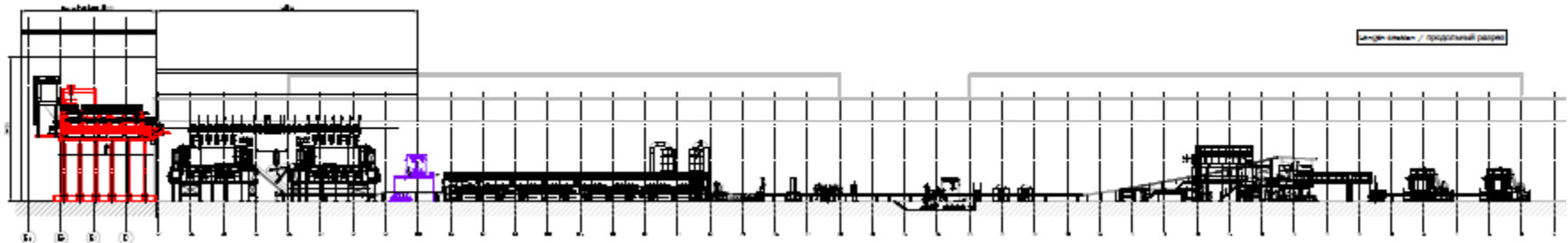
Technicol intends to build a new glass wool facility with a daily production of 190 tons/day. The total investment is roughly € 63 Mio. The expected start up is June 2016.

The following scope of supply is carried out:

- Engineering of the complete process and utilities
- Layouting and architectural concept
- Project Management
- Interface Engineering and Management
- Risk Management



**FEED**     **Russia**     **26 month € 63 Mio**



## REFERENCES - Teploprom 2014 - Glasswool



Teploprom builds a plant for the production of glass wool with an capacity of 60 tons/day and 120 tons/day in the second step.

The planned start up of the project is February 2016.

The total investment for this “Greenfield solution” is around € 40 Mio.

The following scope of supply is carried out:

- Engineering of the complete process and utilities
- Layouting and architectural concept
- Project Management
- Interface Engineering and Management
- Risk Management



EPCM    Russia    24 month € 40 Mio





## SCVKs PREVIOUS EFFORTS - Land purchase



SCVK invested already a lot of man power and money to realize the project and bring the project to the next step. First of all they bought a land plot in Pointe Noire where the Project can be realized. The size of the these plot are 196m x 254m (4,9 ha).

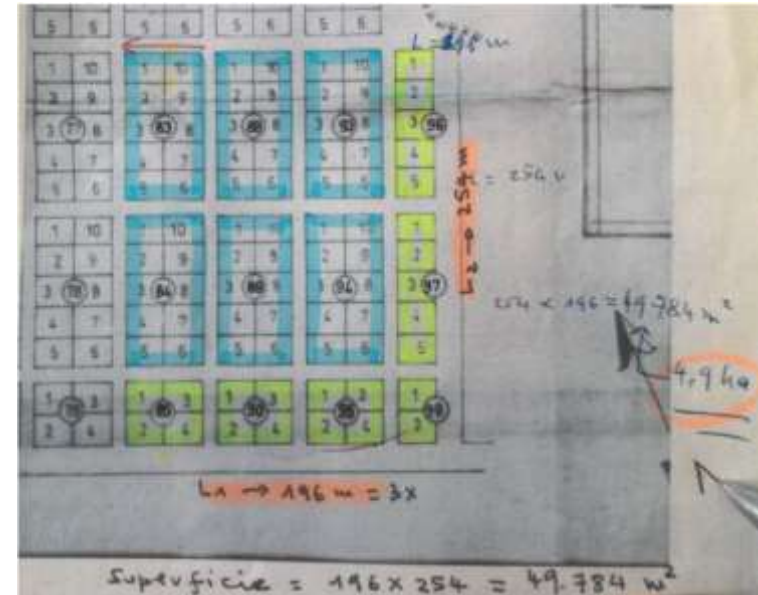
It is located directly beside the company **Bralico** and near the company **Socofran**.

### Socofran

Socofran mad already the topographical analysis and the soil analysis for SCVK. In the past they built the brewery Bralico. Due to this fact they have a very good experience and knows exactly the local conditions.

### Bralico

Bralico is a already existing brewery in Pointe Noire and one of the potential customer of SCVK. The very short distance is an ideal basis to get in close corporation with that company.



# SCVKs PREVIOUS EFFORTS –

## Topographical *analysis*, Soil *analysis*

To make a meaningful and elaborated concept of the project, SCVK get in close contact and corporation with the cm.project.ing. cm.projecting made a FEED – study to develop the first concept and engineering of the plant. Therefore Dr. Shippan and his team was already in Congo to get a feeling for the project and to have constructive meetings with SCVK and Socofran. Also the SCVK-Team was already in Germany to discuss the concepts, layouts etc.

For the layout planning it is very important to know the topographical analysis and Soil analysis of the land plot. Thereby it is possible to plan the buildings with their foundations and the wells to be independent of the city water. Furthermore the topographical analysis shows the gradient of the site. This knowledge is very important because cm.project.ing can take advantage of the gradient by planning the placement of the several buildings.

The topographical analysis as well as the soil analysis was paid and organized in close work with cm.project.ing to bring this very interesting project on the right way



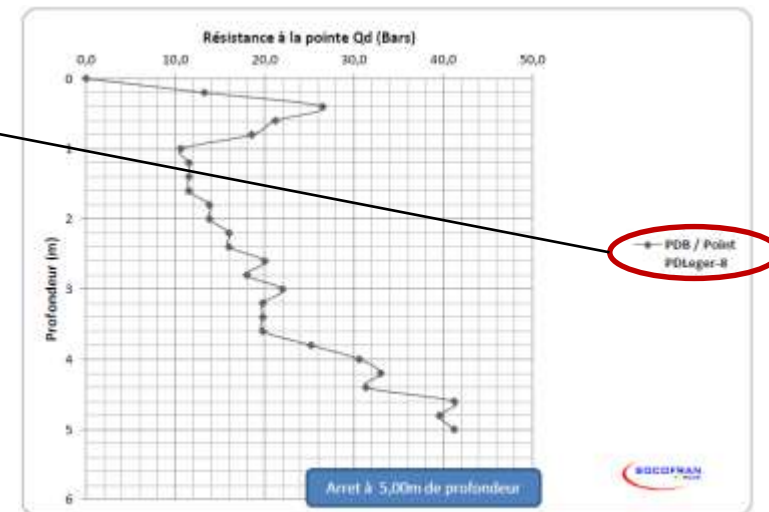
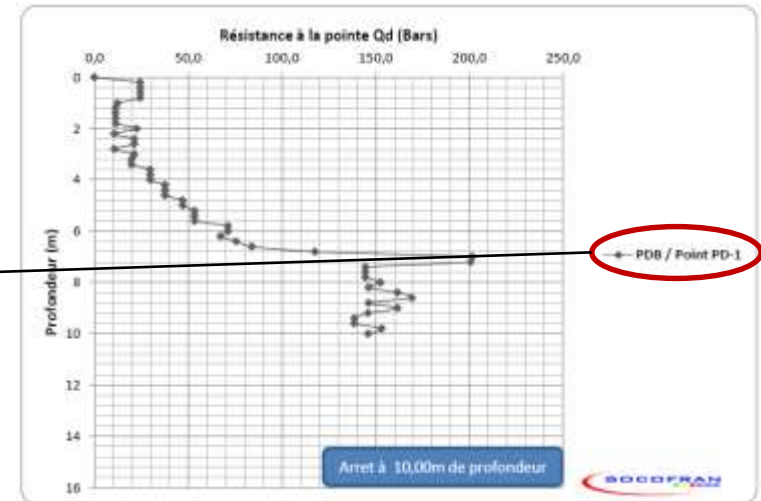
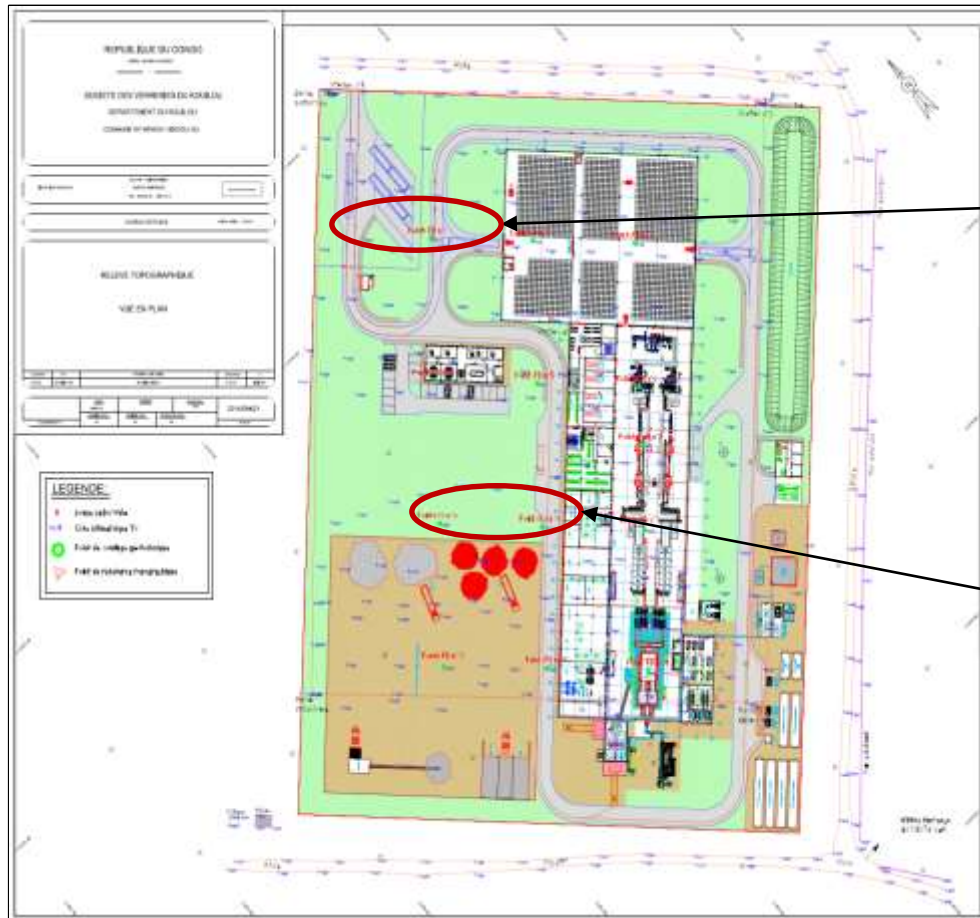
SOGOFRAZ		PROJET D'USINE DE VERRERIE DU KOUILLOU		Reference :
SONDAGES DE RECONNAISSANCES				
RAPPORT D'ESSAIS				
PROJET/MAÎTRE D'ŒUVRE :	NOM DE LA SOCIÉTÉ DU SITE DU PROJET :		TECHNICIEN :	Delivré ARIEL :
TYPE DE SONDAGE :	Type de sonde :		PROFONDEUR :	2 m
INSTRUMENT :	Profondeur de sonde :		ANALYSE :	Essai de compression
COMPTES SCHEMATIQUES :			PROFONDEUR EFFECTIVE :	0 m
Légende : - Solite grise et beige - Solite grise et beige				



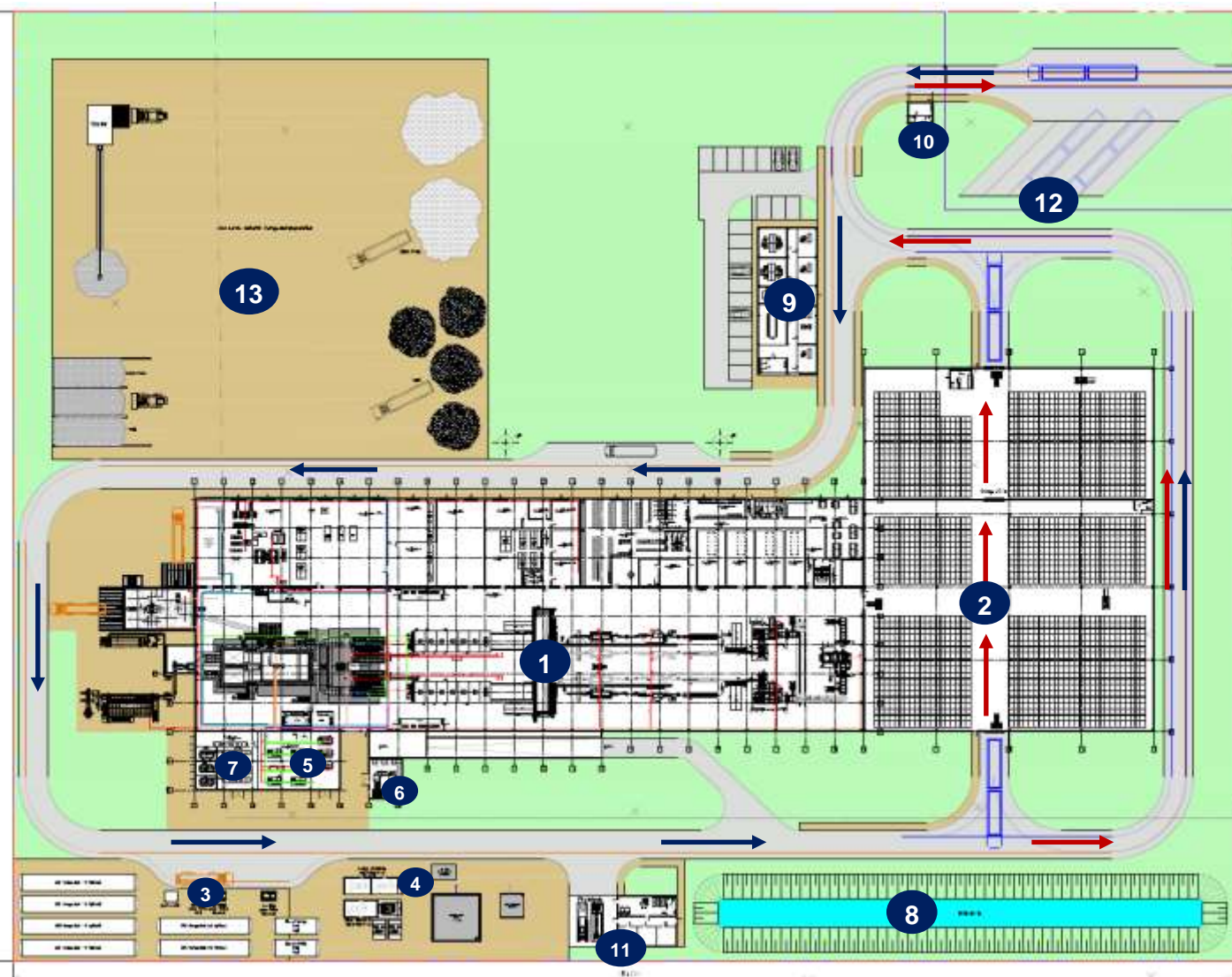


# SCVKs PREVIOUS EFFORTS –

Topographical analysis, Soil analysis



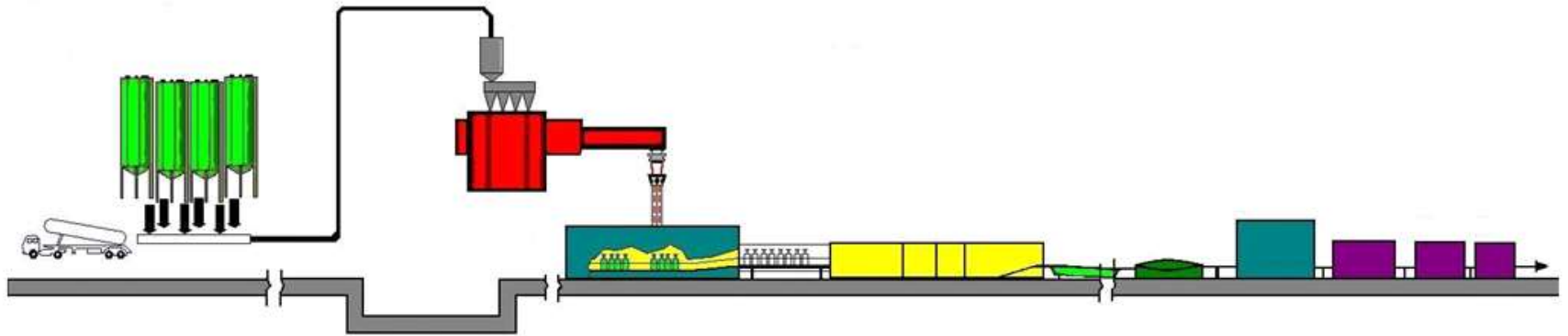
## LAYOUT & SITE 2D – Site overview



← inbound  
→ outbound

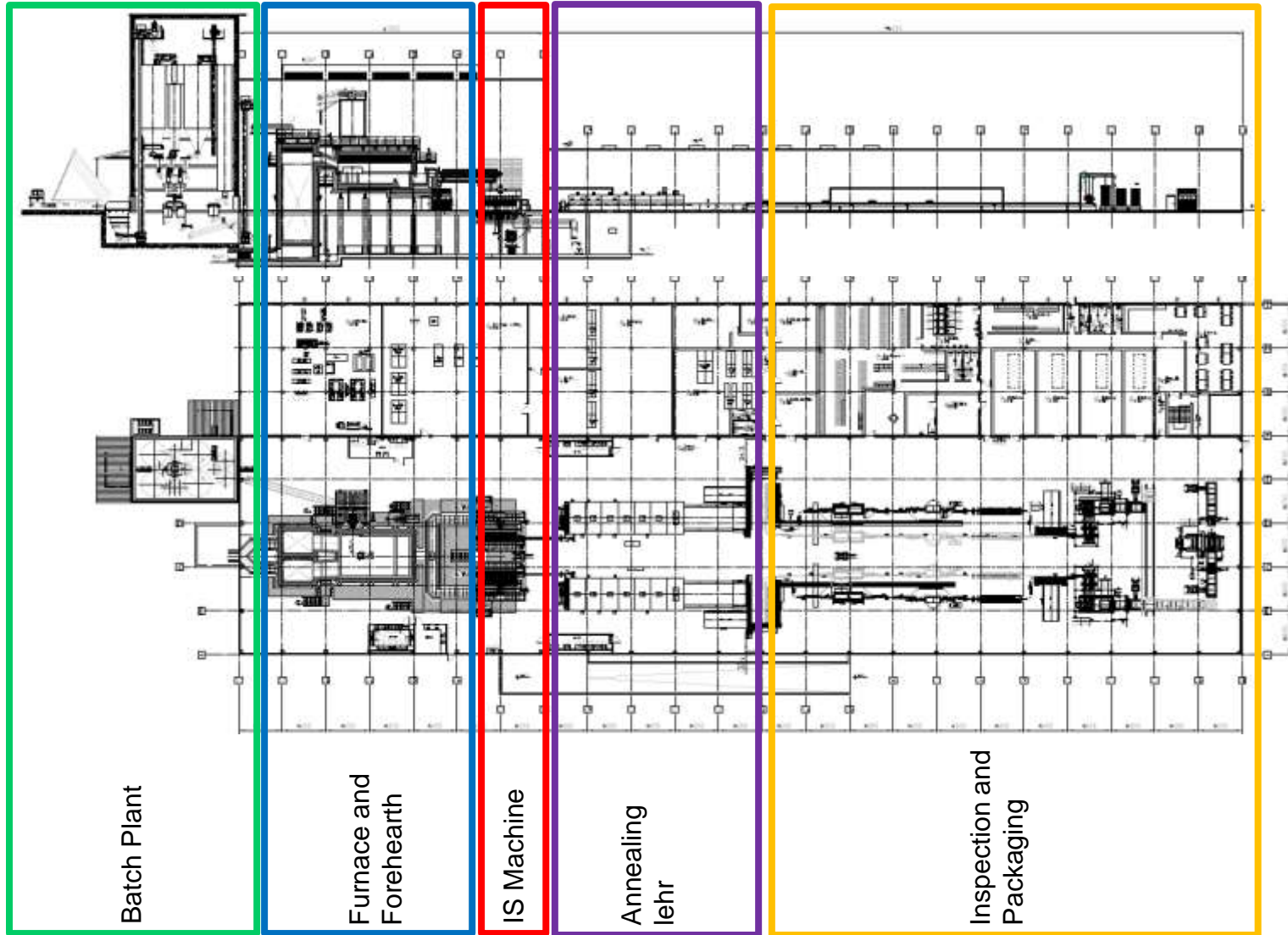
- 1) Production Building
- 2) Storage Area
- 3) LPG & Diesel station
- 4) Cooling - & Industrial water
- 5) Compressor room
- 6) Generator room
- 7) Electricity control room
- 8) Rain water basin
- 9) Office Building
- 10) Gate house
- 11) Fire fighting building
- 12) Parking area
- 13) Raw material treatment

## LAYOUT & SITE 2D – Process flow sheet





## LAYOUT & SITE 2D – Production building Level 0



## LAYOUT & SITE – Description of equipment



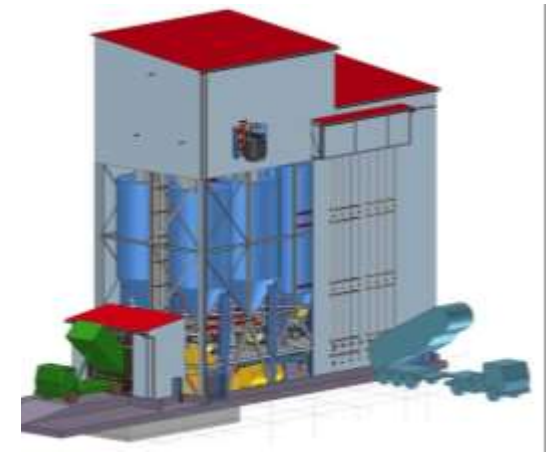
### BATCH PLANT

The batch plant is designed for the reception, storage, dosing, weighing and mixing of the raw materials. It is configured exactly to the tonnage of the furnace for the two production lines. The batch plant can be divided into 3 parts:

- Raw material feeding and storage
- Weighing and mixing
- Cullet return

#### Raw material feeding and storage

The Raw materials will be stored in the allocated Silos. For a soda-lime glass type there will be 12 batch silos. The Silos are equipped with automatic filling level sensors to ensure that there are enough raw materials at anytime.



## LAYOUT & SITE – Description of equipment

### BATCH PLANT

#### Dosing, Weighing, Mixing & Controlling

The weighing process takes place in full automatic container scales. To reach the exact weights all installed scales are high- precision scales. The weighing accuracy is smaller or equal 0,05% and the dosing accuracy is smaller or equal 0,1%. This facts ensures a perfectly matched batch composition. The raw materials will be transported after scaling through vibration scales to the mixing unit. The task of the unit is to mix the weighed raw materials to a homogeneous batch. The usable volume of these high performance mixer is ca. 750l. Thus, batches can be mixed up to 1000kg.

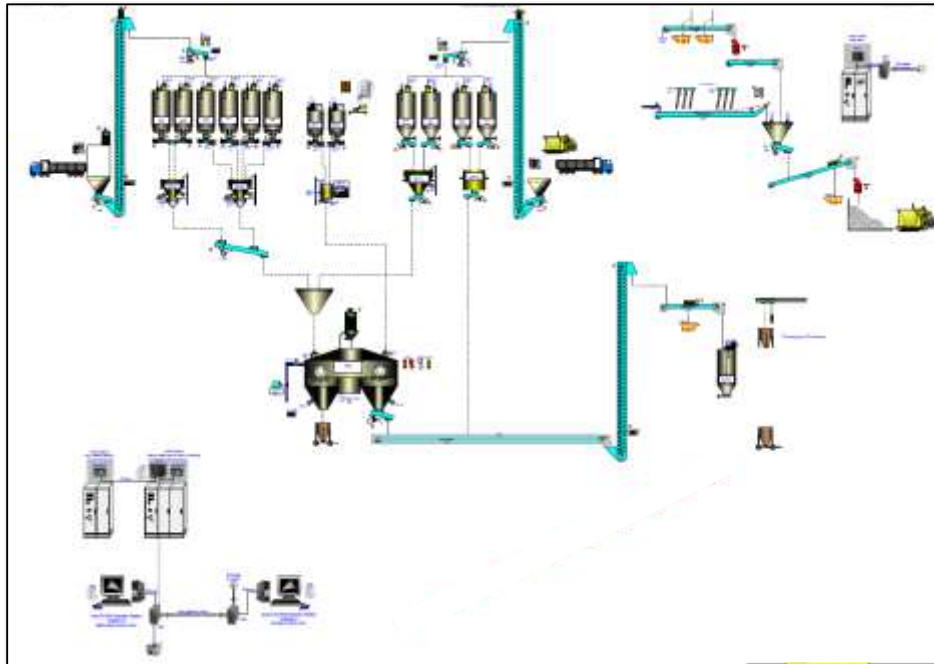




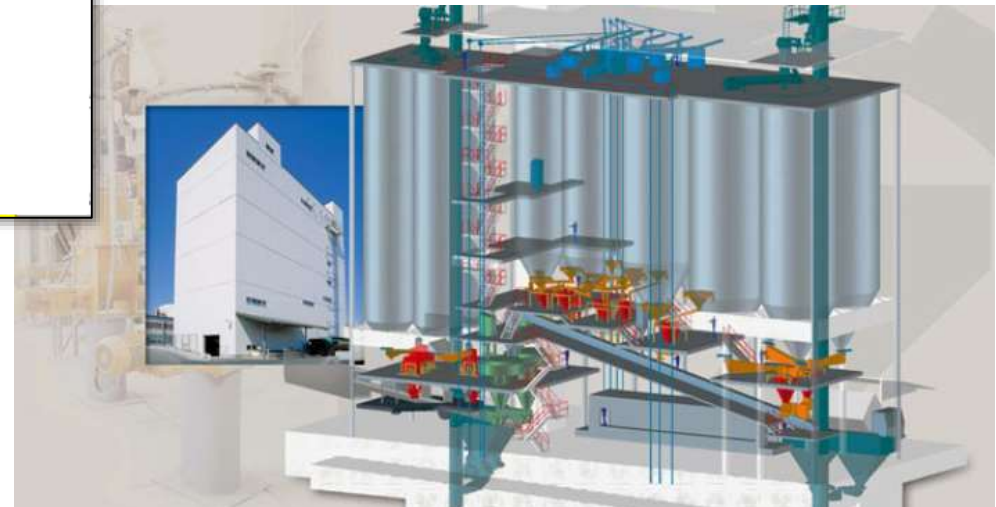
## LAYOUT & SITE – Description of equipment



### BATCH PLANT



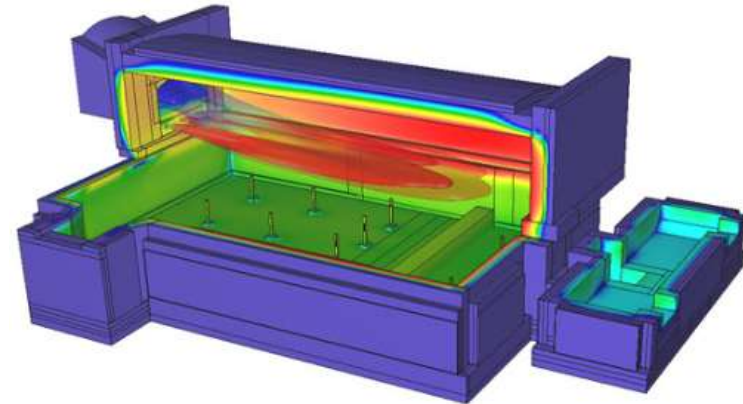
DESCRIPTION	UNIT	VALUE
GLASS TYPE	[type]	Soda-Lime
INTERNAL CULLETS	[%]	ca. 13
MIN REQUIRED BATCH	[t/d]	121,80
MELTING LOSS	[%]	ca. 18
MIN BATCH PLANT CAPACITY	[t/p]	148,54
NO. OF BATCH SILOS	[pcs]	12
BATCH PLANT OPERATING TIME	[h]	16
MIXING CYCLES	[pcs/h]	11
BATCH VOLUME PER CYCLE	[l]	626
NECESSARY BATCH PER HOUR	[kg/h]	9.284



## LAYOUT & SITE – Description of equipment

### FURNACE AND FOREHEARTH

The furnace will be a regenerative end port fired, deep refiner with a max. capacity of 140t per day. The main fuel type is LPG. The raw material mixture, which are produced in the batch system, will be molten in the furnace. The both regeneration chambers, through which the hot exhaust gasses flow, act as a heat exchanger. The Furnace is specially designed to the requirements of the project to obtain the best configuration regarding the production plan. It will be built with special refractory material and bricks. The furnace is one of the most important and cost- intensive system of the glass plant. Therefore it is very important to have the best quality of material and know how of the supplier to engineer and build these complex system.





### FURNACE AND FOREHEARTH

#### Batch charging

The finished batch composition will be charged from the silos into the furnace. A level control in the melting tank ensures that there is no high variation of the glass level. The charging process is continuously to keep the pressure at the outlets of the production

#### Batch melting

The Batch will be molten with several burners. Inside the Furnace the temperature is up to  $1.600^{\circ}\text{C}$ . The LPG and air will be fed separately to the burners and mixed in the combustion chamber of the furnace. The molten glass contains a lot of bubbles, which have a negative influence of the production process.







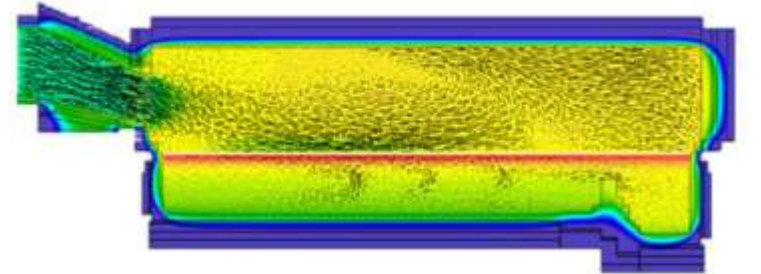
### FURNACE AND FOREHEARTH

#### Purification

A wall inside the furnace separates the melting area from the purification area of the melting tank. The wall is ca. have the size of the molten glass level. By addition of purification substances and the dwell time inside the purification area most of the bubbles should be eliminated to a minimum.

#### Feeding

After melting, the glass will be directed to the feeder and the extraction points. It is important to make sure, that the glass is slowly and evenly cooled down to the required production temperature, to prevent flows of different temperatures. The cooling of the molten glass in the feeder channels will be managed by air cooled electrodes.

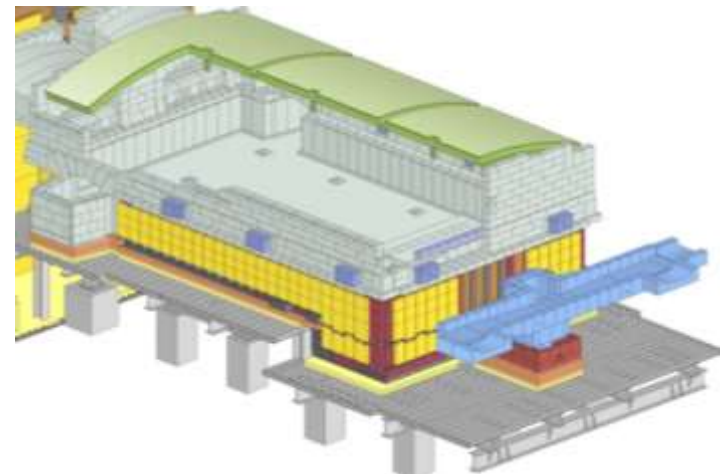




### FURNACE AND FOREHEARTH



DESCRIPTION	UNIT	VALUE
FURNACE TYPE		Regenerative end port fired,
FURNACE CAPACITY	[t/d]	140
MELTING SIZE	[m³]	50
NO. OF BURNERS	[pcs]	2
FUEL TYPES	[type]	LPG
MELTER BOOSTING (option)	[kVA]	1.000
GLASS LEVEL CONTROL	[type]	1 contact less
BUBBLING WALLS	[pcs]	1





## LAYOUT & SITE – Description of equipment

### IS MACHINES

The molten Glass will be spread by the gob distributor into the IS machines. For 140t glass per day there are 2 IS machines from type double gob 5 ½" planned. Each machine is designed for 8 sections so it is possible to handle 16 gobs per cycle per machine. The performance strongly depend on the quality of the IS machines and the homogeneity of the molten glass. For the forming process, there are different forming methods to produce the several bottle types. In this project the „Blow & Blow“ and the „Press & Blow“ process are the most important methods. A distinction is generally made between the pre-mould (blank side) and finished mould (blow side).



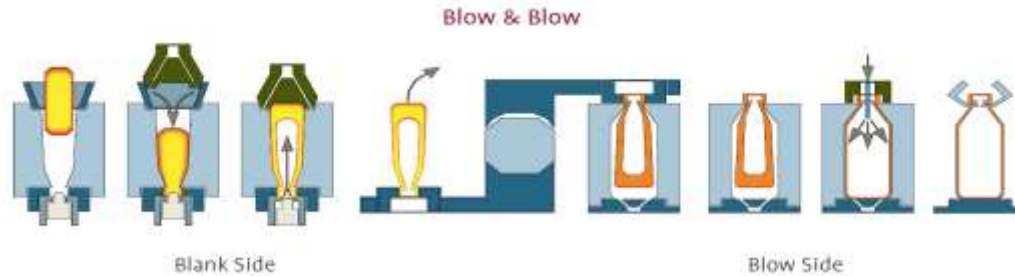




### IS MACHINES

#### Blow & Blow.

During the Blow & Blow process the glass is directed first into the preform. Air will be blown from the bottom into the mould, so that the still hot glass will be pressed into the mould. In a second step, the preformed bottle is placed in the finished mould. The air is now blowing from the top into the mould and the glass will be pressed into the finished form and the bottle gets its final form.



#### Press & Blow

This method is similar to the Blow & Blow method. The difference is that on the blank side no air will be blown into the pre-form, but the hot glass will be pressed with a plunger from the bottom into the form.

The next step is identical to the Blow & Blow method. The pre-formed bottle is placed on the blow side in the finished form and will be pressed with compressed air from the top into the form.



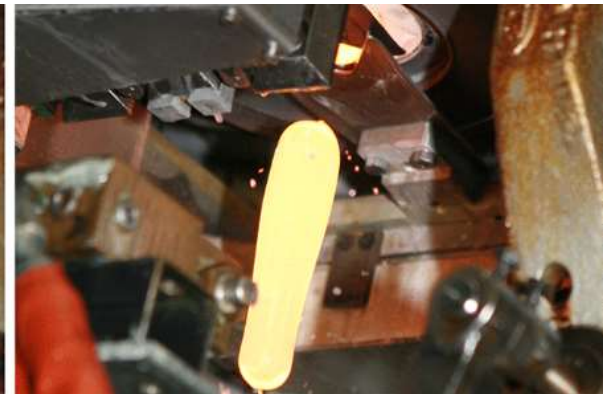
## LAYOUT & SITE – Description of equipment



### IS MACHINES



DESCRIPTION	UNIT	VALUE
MACHINE TYPE	[type]	IS8 DG 5 1/2"
NUMBER OF SECTIONS	pcs	8
NUMBER OF CAVITIES	pcs	2 per section
TOTAL CAVITIES	pcs	16
TYPICAL BOTTLE WEIGHT	g	220 / 400
FORMING TIME	s	6,00 / 8,57
BOTTLES PER DAY	pcs	230.400 / 161.280
FORMING PROCESS	[type]	bb / pb / nnpb
MOULD COOLING TYPE	[type]	verti flow





### ANNEALING LEHR

The molten Glass will be spread by the gob distributor into the IS machines. For 140t glass per day there are 2 IS machines from type double gob 5 ½" planned. Each machine is designed for 8 sections so it is possible to handle 16 gobs per cycle per machine. The performance strongly depend on the quality of the IS machines and the homogeneity of the molten glass. For the forming process, there are different forming methods to produce the several bottle types. In this project the „Blow & Blow“ and the „Press & Blow“ process are the most important methods. A distinction is generally made between the pre-mould (blank side) and finished mould (blow side).

The settings of the machine must be re-adjusted for each new glass amount and article type. After the bottles were cooled down, they are sprayed at the outlet of the annealing lehr with a special liquid. This cold-end coating is used in order to protect the glass surface from scratches, during the further processing and handling. The bottles have at this point a temperature of about 80 to 120° C.





## LAYOUT & SITE – Description of equipment



### ANNEALING LEHR



ANNEALING LEHR	UNIT	VALUE
conveyor width	[mm]	3.000
free inside height	[mm]	400
lehr total length	[mm]	24.800
no of burner	[pcs]	8
no of circulation fans	[pcs]	17
no of exhaust fans	[pcs]	1
no of cooling bridges	[pcs]	1
cold end coating bridge over belt	[pcs]	1
cold end coating bridge under belt	[pcs]	1
cold end coating dosing cabinet	[pcs]	1



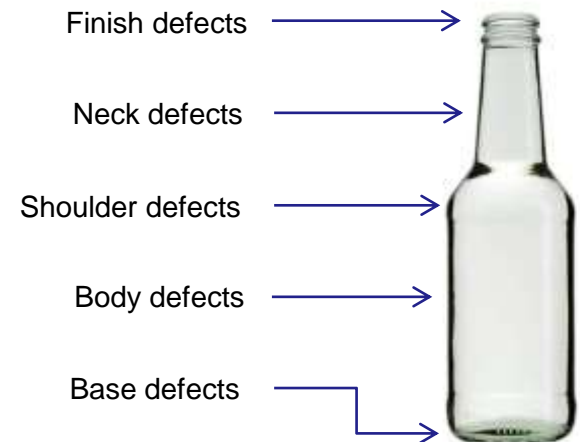


### INSPECTION MACHINES

The finished products will be tested in the ongoing process to various errors, such as bubbles, forming failures, wall thickness etc. Faulty bottles will be immediately ejected and discarded and transported via the cullet conveying system back to the cullet silo and be molten again. The inspection machines are adapted to the required quality of the finished products and the requirements of the customer. Therefore it is possible to adjust the inspection machine individually so that either selected stronger or weaker, depending on the requirements. Due to the ongoing control, the needed quality of the bottles is guaranteed.

#### Flexinspection M

The Flexinspection M is a rotary inspection system. It includes both the inspection machine and an integrated conveyor system. The Flexinspection M is equipped with a star wheel. This is a rotating unit, which is provided with individual bags. The machine is able to check the finish, neck, shoulder, body and base of the bottle. The failures which will be detect are cracks, dimensional errors, forming failures etc..

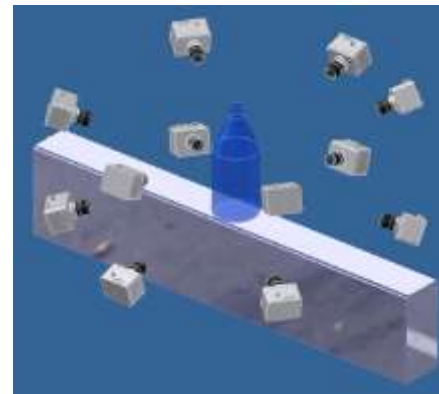
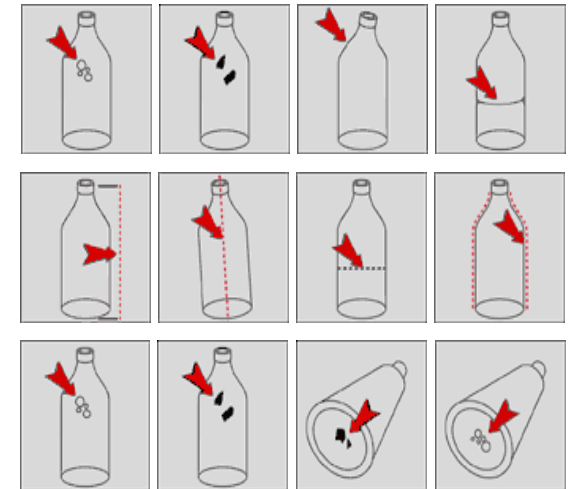




### INSPECTION MACHINES

#### Flexinspection C

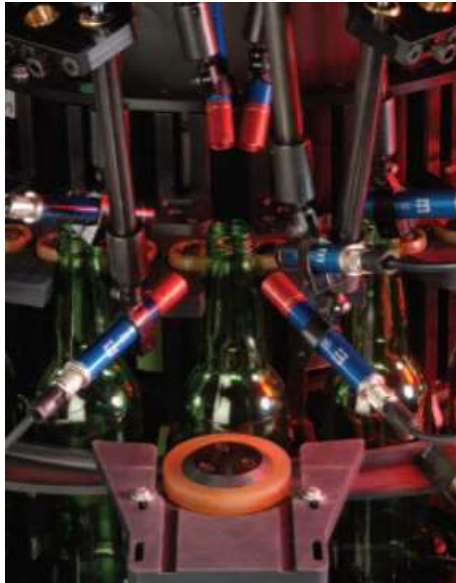
The Flexinspection C is a configurable inspection system that provides non contact sidewall inspections. It is able to capture up to 24 individual views of the sidewall for each container. With several cameras it is possible to have an full 360° angle to detect bubbles, inclusions, tension stress and dimensional failures. Depending on the size of the bottle, the flexinspection C can reach a max. speed of 600 bottles per minute. In addition to a preferably optimal production performance, an authentic detection of defects is very important! On the one hand, due to increasing production speeds, the risk to overlook a defect grows. On the other hand, the customers claim for quality became more and more ambitious the last years.







### INSPECTION MACHINES



INSPECTION MACHINES	UNIT	VALUE	
<b>camera inspection</b>	[mm]	height: 38-381, diameter: 16-170	
vision plug/ring/dip/saddle			
sidewall	[type]	stress	
shoulder	[type]	stress	
base	[type]	transparency, stress, mould code reader-DOT or digital	
<b>star wheel inspection</b>	[type]	round: 50 to 84	round: 50 to 84
	[type]	unround: no	unround: no
star cavities	[pcs]	24 or 18	24 or 18
finish	[type]	check, crack, height-inside outside gauging, LOF	
body	[type]	check, crack, wall thickness, ovality	
bottom	[type]	check, crack, mould code reader-DOT or digital	
configuration concept 1	[pcs]	1	1
configuration concept 2	[pcs]	2	2

#### European Technologies

- Highest requirements (quality standards) of the customer
- European quality standards of the equipment
- Due to this fact Bralico and Braso actual buy bottles from Germany





### CONVEYING AND PACKAGING

After passing all inspections and checks, the bottles will be prepared for the packaging. With special conveying belts the bottles will be transported through the whole cold end area. To compensate waiting times because of defects or accidents in the cold end area, there are extra storage tables. With these tables it is possible to store the bottles for a certain time. Due to that a continuous flow of bottles is given. At the palletizer the bottles will be accumulated on a separate table and lined up for the packaging. On an empty pallet a carton layer is placed on which the first bottles are loaded. After that, the next carton layer and bottles will be placed on top. This process is repeated several times. The full loaded pallet will be conveyed to the shrinking machine where it is wrapped and shrunk with a plastic foil. On the one hand the shrinking process protects the glass for environmental influences and on the other hand it enables a stable and secure transport.







### CONVEYING AND PACKAGING



PALLETIZING MACHINES	UNIT	VALUE
pallet size	[mm]	1200x1000
pallet weight minimum	[kg]	300
pallet weight maximum	[kg]	1500
pallet height minimum	[mm]	500
pallet height maximum	[mm]	2400
conveying speed	[m/min]	6-12
bottom film	[yes/no]	no
layers (Bottom layer, intermediate layer, top layer)	[type]	plastic or carton
packaging	[type]	LPG shrinker with foil magazin
speed shrinking line	[pallets /h]	ca. 25



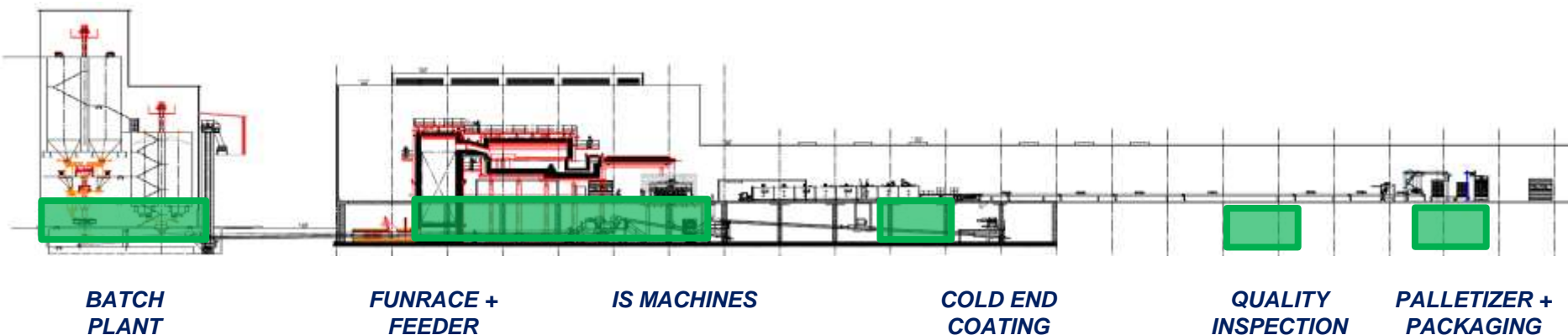


## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – COMPRESSED AIR

CONSUMER	TYPE OF DEMAND	CONSUMPTION [Nm³/min]
BATCH PLANT	CONTROL AIR / FEEDING SILOS WITH RAW MATERIALS	HIGH 1,7
FURNACE+ FEEDER	CONTROL AIR / COOLING BURNERS, FURNACE CAM UND FEEDER EQUIPMENT	HIGH 13,43 / LOW 13,86
IS MASCHINE	CONTROL AIR/ COOLING / FROMING PROCESS	HIGH 10,59 / LOW 101,6
COLD END COATING	AUTOMIZAZION FOR COLD END COATING	HIGH 2,0
COLD END CONVEYING	CONTROL AIR / EJECTION OF BOTTLES	HIGH 0,2
QUALITY INSPECTION	EJECTION OF DEFECT BOTTLES	HIGH 4,4
PACKAGING	CONTROL AIR	HIGH 3,1



## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – COMPRESSED AIR

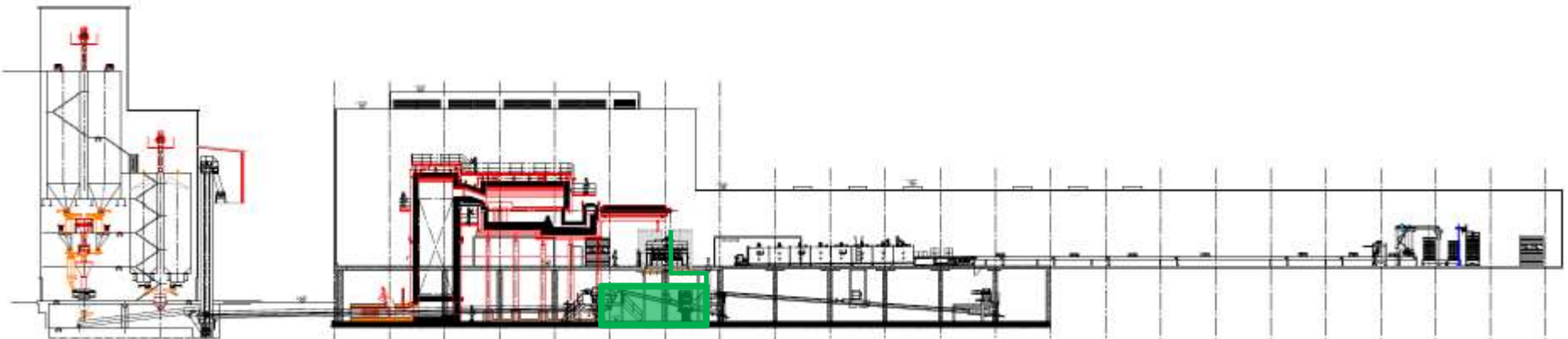


## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – VACUUM + COOLING AIR

CONSUMER	TYPE OF DEMAND	CONSUMPTION [Nm³/min]
IS MASCHINE	SUPPLY OF THE FORMING PROCESS, BLEEDING OF THE MOULDS	8,0 (VAKUUM)
IS MACHINE	COOLING	1.034,00 (COOLING AIR)



**IS MACHINES**



## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – VACUUM + COOLING AIR

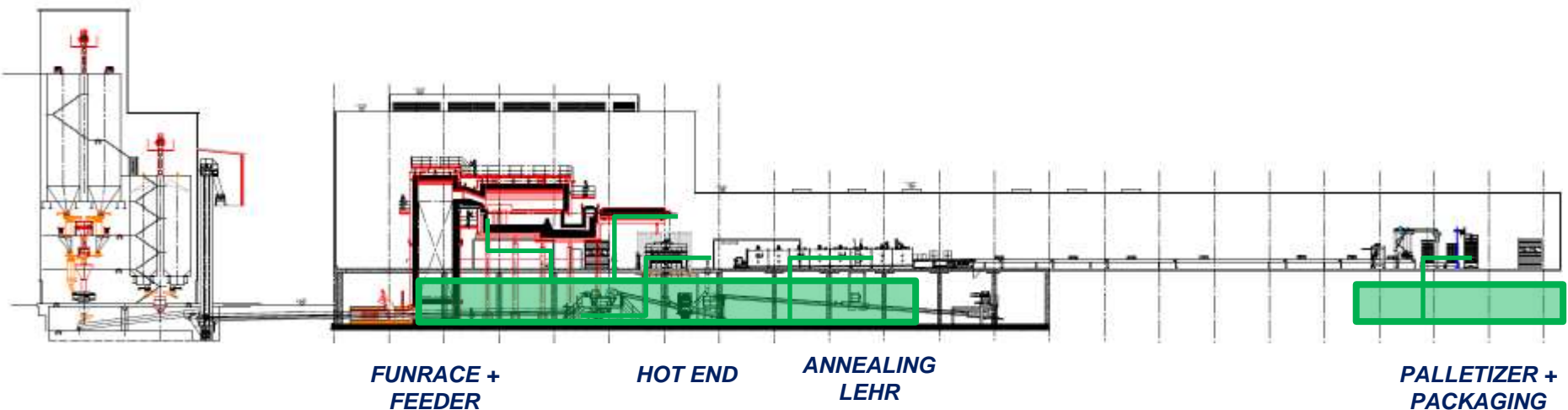


## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – LPG

CONSUMER	TYPE OF DEMAND	CONSUMPTION [Nm³/min]
FURNACE + FEDDER	MELTING PROCESS	355
HOT END	HEATING / PREHEATING OF MOULDS AND MACHINE BELTS	10
ANNEALING LEHR	HEATING	50
PACKAGING	PACKAGING OF PALETTES WITH SHRINKING FOIL	8





## LAYOUT & SITE – Description of equipment

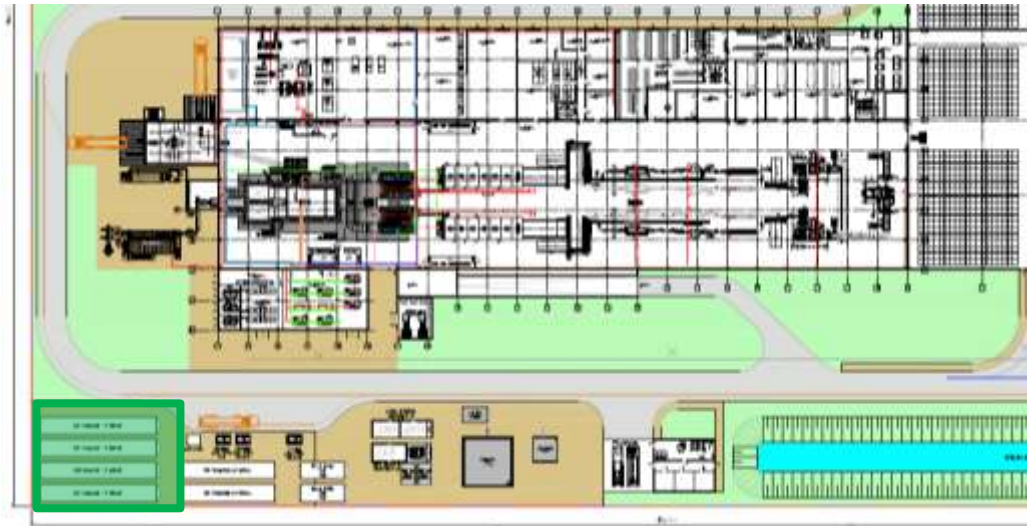


### MEDIA SUPPLY – LPG

Turnaround of the refinery, 45 days

- 45 days supply stop of LPG, because of the turnaround
- During these 45 days the furnace is working with diesel, all other LPG consumers still running with LPG
- 45 days LPG storage for the production (excl. Furnace)

The LPG is planned with 4 tanks, each with a storage volume of at least 200 m<sup>3</sup> (110 tones LPG). This is conform to a commissioning time of 45 days



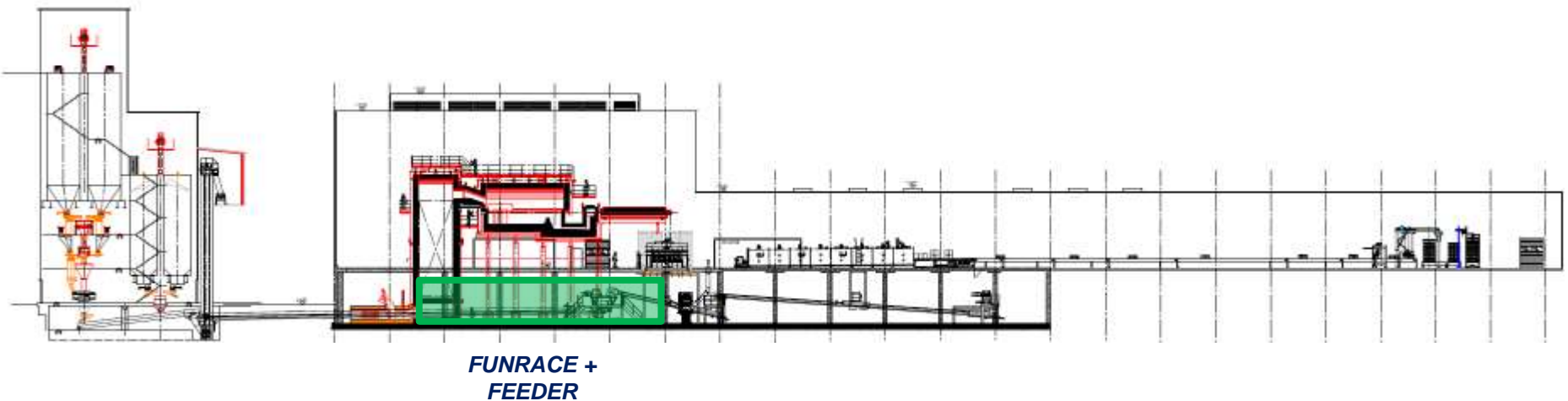


## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – DIESEL

CONSUMER	TYPE OF DEMAND	CONSUMPTION [l/h]
FURNACE + FEDDER	MELTING PROCESS	850
GENERATORS	ELECTRICITY	530



## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – DIESEL

#### Power supply system 50% - Diesel generators 50%

- Unstable power supply in Congo
- 50% electricity network, 50% Diesel tanks to avoid oversizing of the diesel tanks
- Commissioning time 7 days

#### Heating of the furnace during turnaround

- unlimited supply of diesel during the turnaround
- firing of the furnace with diesel all other consumers with LPG

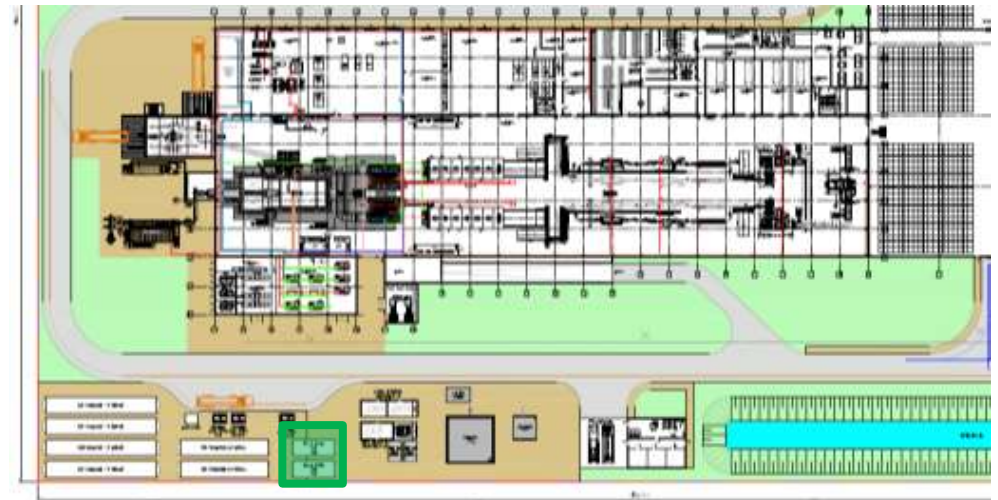


#### Diesel demand for 7 days commissioning time

- furnace demand 850 l/h
- electricity generators 503 l/h (50% Diesel)

→ ca. 32.500 l /day

→ ca. 230.000 for 7days





### MEDIA SUPPLY – ELECTRICITY (DIESEL GENERATOR)

Because of the unstable electrical situation, it is necessary to plan with an alternative electrical supply. It will be realized with Diesel Generators. Therewith it is possible to be independent of the local unstable electricity Network. The whole connection load is approximately 4,3 MW. All Diesel Tanks are designed to supply the Generators with enough diesel for a min. of 7days commissioning time. The plan is to provide the whole plant (excl. Furnace) with 50% from the Generators and 50 from the local electricity network



### POWER BALANCE

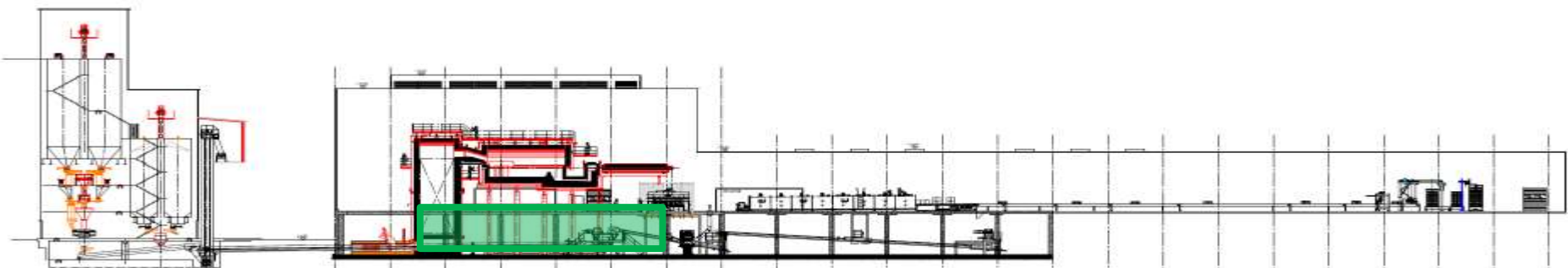
CONSUMER	CONNECTION LOAD [kW]	CONSUMPTION LOAD [kW]
BATCH PLANT	ca. 435	ca. 275
FURNACE + EXHAUST	ca. 1.100	ca. 691
IS MACHINES + COOLING AIR	ca. 804	ca. 507
ANNEALING LEHR + HE COATING	ca. 263	ca. 165
CE LINE (CONVEYING, PACKAGING, PALLETIZING)	ca. 307	ca. 193
COMPRESSED AIR HIGH / LOW	ca. 1.635	ca. 1030
VACUUM	ca. 365	ca. 229
WATER SYSTEMS	ca. 498	ca. 313
SUB DISTRIBUTION (TGA): OFFICE AND STUFF BUILDING, WORKSHOPS, SORAGE + OUTDOOR, CE + HE, LABORATORY	ca. 843	ca. 531,5
<b>SUM</b>	<b>ca. 6.250</b>	<b>ca. 3.937,5</b>





### MEDIA SUPPLY – COOLING WATER

CONSUMER	TYPE OF DEMAND	CONSUMPTION [Nm <sup>3</sup> /h]
PROCESS TECHNIC	FURNACE ELECTRODES, STACKER, FEEDER MACHINE, IS MACHINE, CROSS CONVEYOR	11,8
UTILITY TECHNIC	COMPRESSED AIR, VACUUM	199,5



**FURNACE + FEEDER + STACKER, FEEDER  
MACHINE, IS MACHINE, CROSS CONVEYOR**

## LAYOUT & SITE – Description of equipment



### MEDIA SUPPLY – COOLING WATER

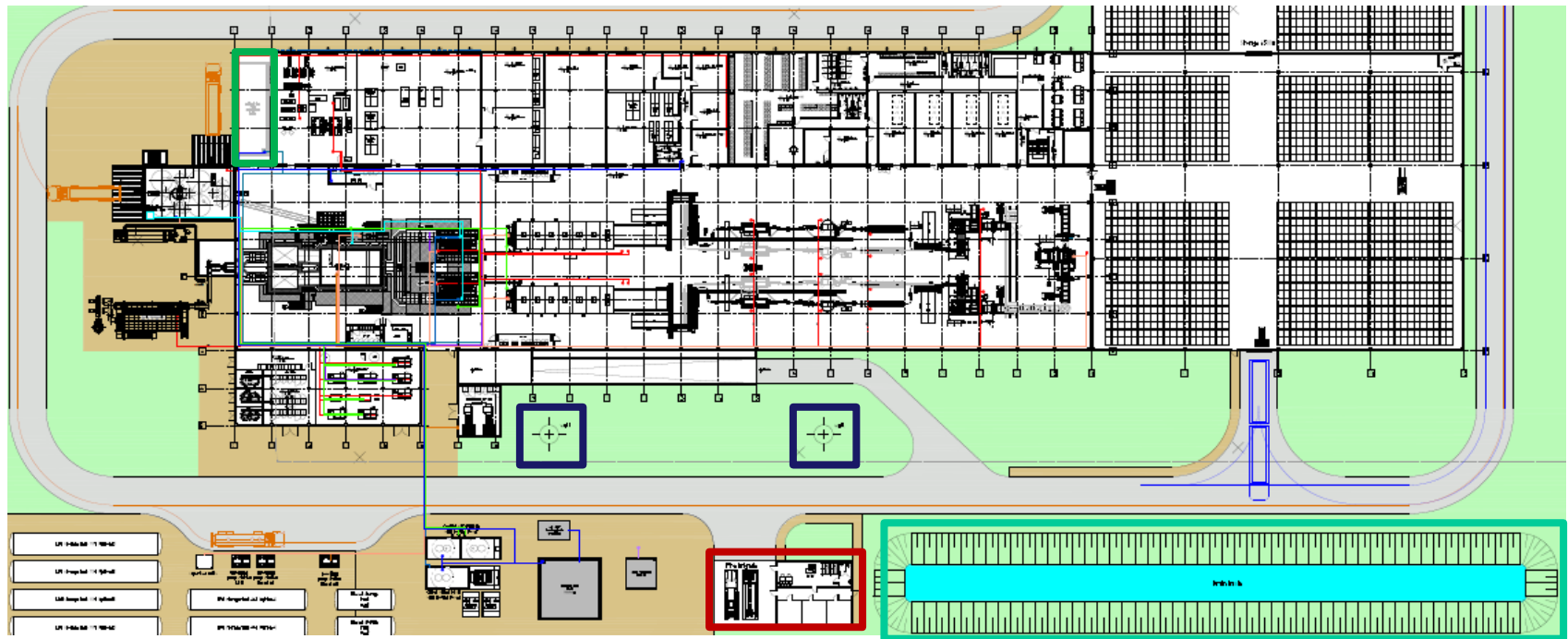


## LAYOUT & SITE – Description of equipment



### FIRE-FIGHTING WATER

CONSUMER	TYPE OF DEMAND
PRODUCTION PLANT	FIREFIGHTING IN CASE OF EMERGENCY



WATER BASIN

WELLS

FIRE DEPARTMENT

WATER DRAIN BASIN



## LAYOUT & SITE – Description of equipment



### Fluid Balance

MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/min]
COMPRESSED AIR LOW	FURNACE	12,86
	FEDDER	1,0
	IS MACHINES	101,6
	SUM	115,46

MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/min]
COMPRESSED AIR HIGH	BATCH PLANT	1,7
	FURNACE	13,43
	COLD END COATING	2,0
	SINGLE LINE	0,2
	IS MACHINES	10,59
	INSPECTION MACHINES	4,4
	PACKAGING AND PALLATIZING	3,1
	WORKSHOPS, LABORATORIES, UTILITIES	3,0
	SUM	38,42

MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/min]
VACUUM	IS MACHINES	8,0
	SUM	8,0

MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/min]
IS COOLING AIR	IS MACHINES	1.034,0
	SUM	1.034,0

## LAYOUT & SITE – Description of equipment



### Fluid Balance

MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/h]
WELL WATER (INDUSTRIAL WATER)	BATCH PLANT	0,30
	CULLET COOLING	1,5
	COOLING WATER	5,8
	POTABLE WATER	1,0
	EMERGENCY WATER	5,0
	FIRE WATER	10,0
	TREATMENT WATER	1,2
	SUM	24,8

MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/h]
CULLET WATER	SCRAPPER	30,0
	SUM	30,0

## LAYOUT & SITE – Description of equipment



### Fluid Balance

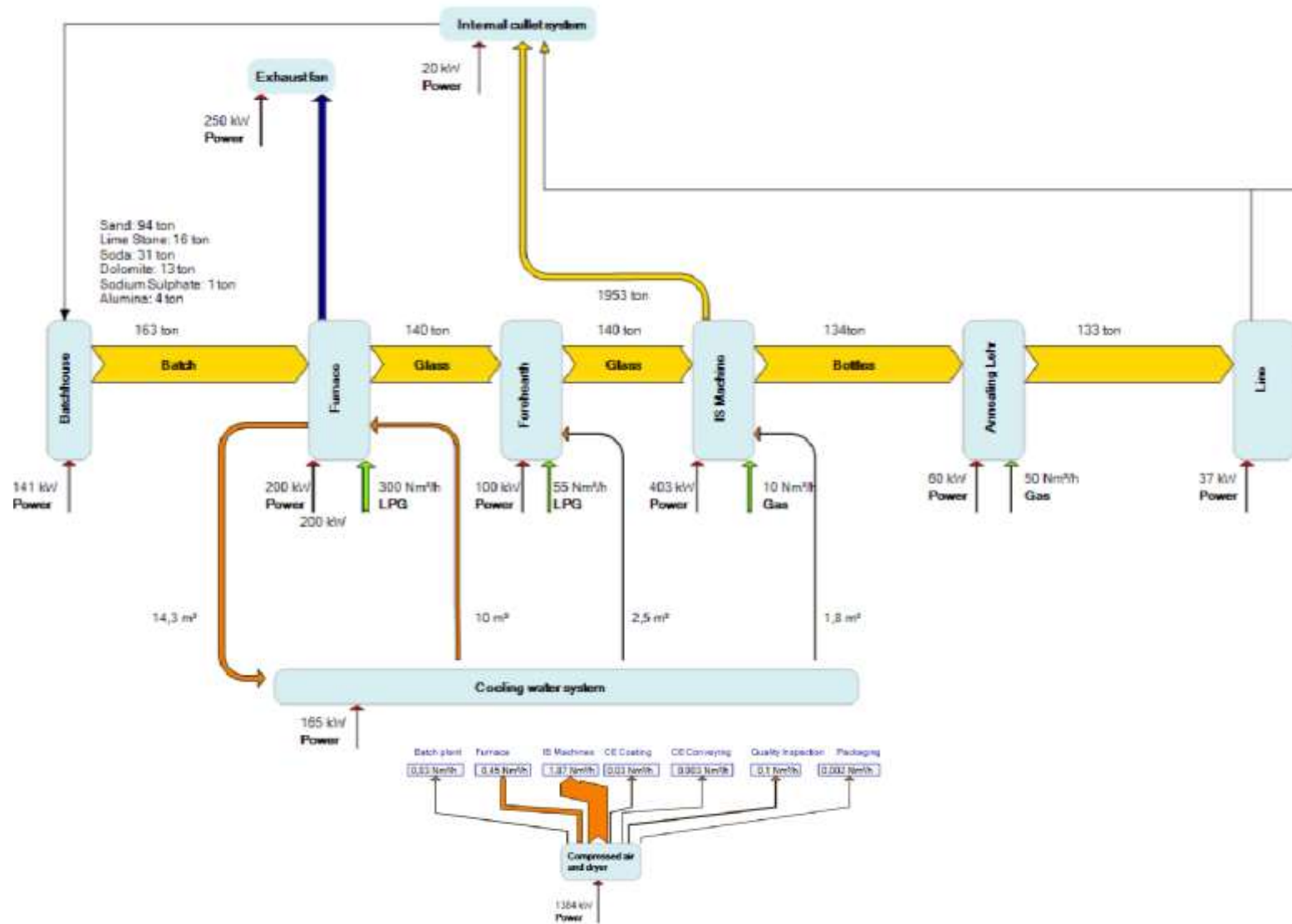
MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/h]
COOLING WATER	FURNACE 6 FOREHEARTH	10,0
	IS MACHINE	1,8
	COMPRESSED AIR	166,5
	VACUUM	22,0
	SUM	200,3

MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/h]
EMERGENCY WATER	FURNACE	10,0
	SCRAPPER	30,0
	SUM	40,0

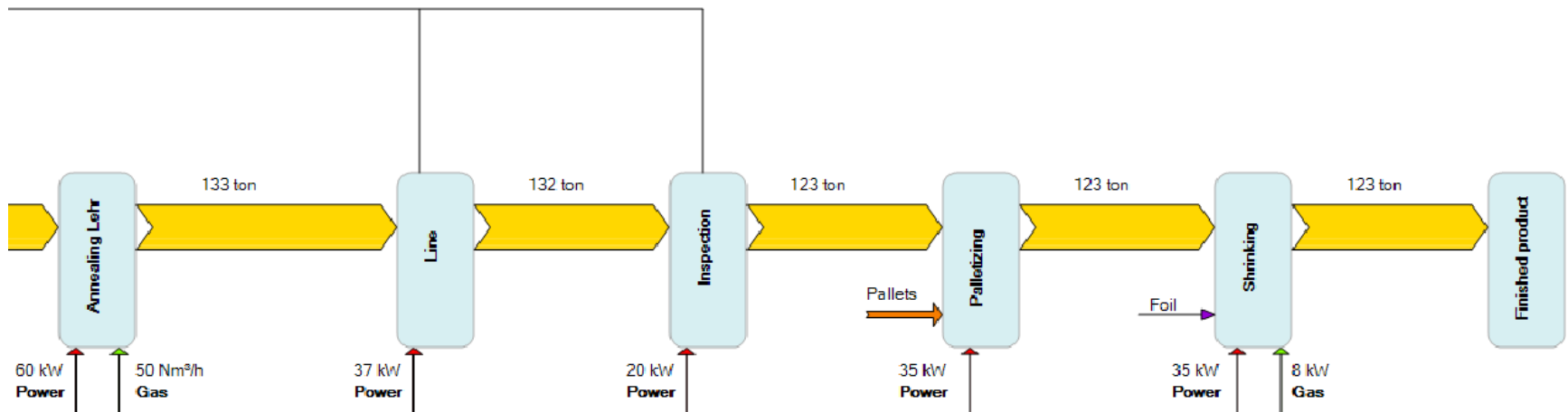
MEDIA SUPPLY	CONSUMER	CONSUMPTION [Nm³/h]
SOFT 6 OSMOSIS WATER	SHEAR SPRAY	0,1
	SCRAPPER	0,2
	SUM	0,3



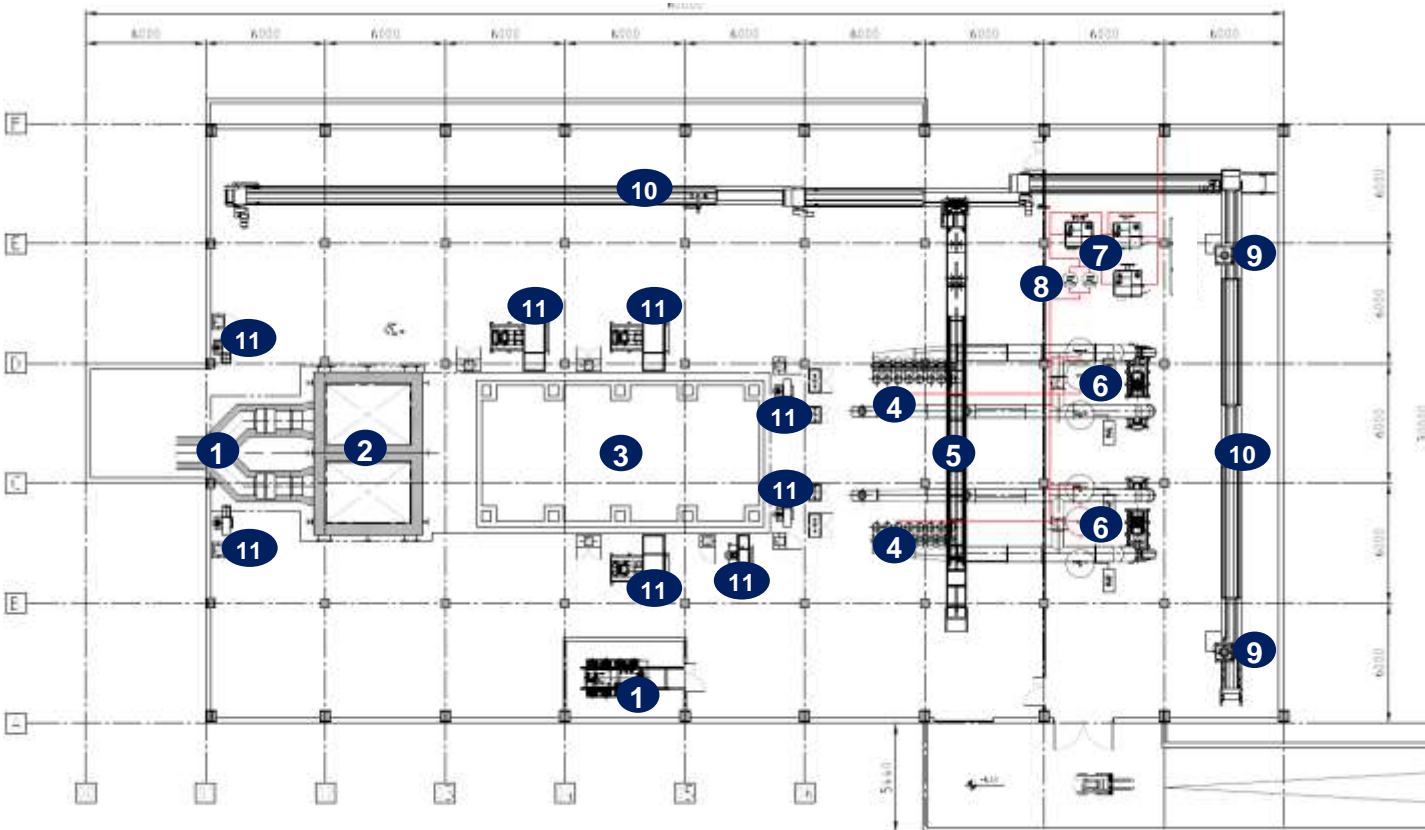
## LAYOUT & SITE 2D – Process flow diagram



## LAYOUT & SITE 2D – Process flow diagram



## LAYOUT & SITE 2D – Production building Level -6

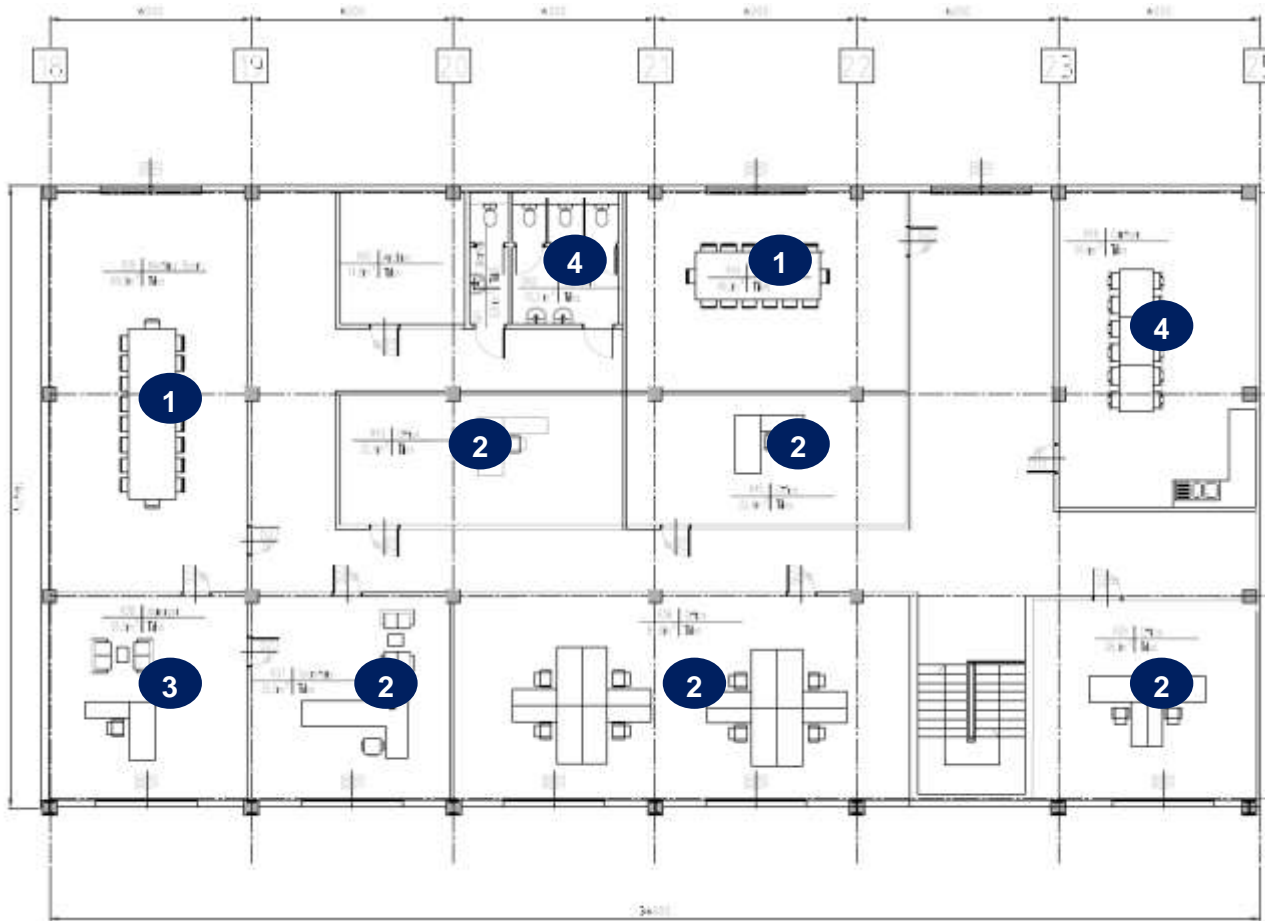


- 1) Flue gas channel
- 2) Regenerator
- 3) Drip pan
- 4) IS Cooling air ducting
- 5) Scrapper
- 6) Compressed Air & Vacuum vessels
- 7) Vacuum pumps
- 8) Vacuum filter
- 9) Cullet chutes
- 10) Cullet conveyors
- 11) Fans





## LAYOUT & SITE 2D – Production building Level +4



- 1) Meeting rooms
- 2) Offices
- 3) Manager room
- 4) Canteen



**Production hall.**

## Social – Technical part.

### Material Solution:

- [illegible]



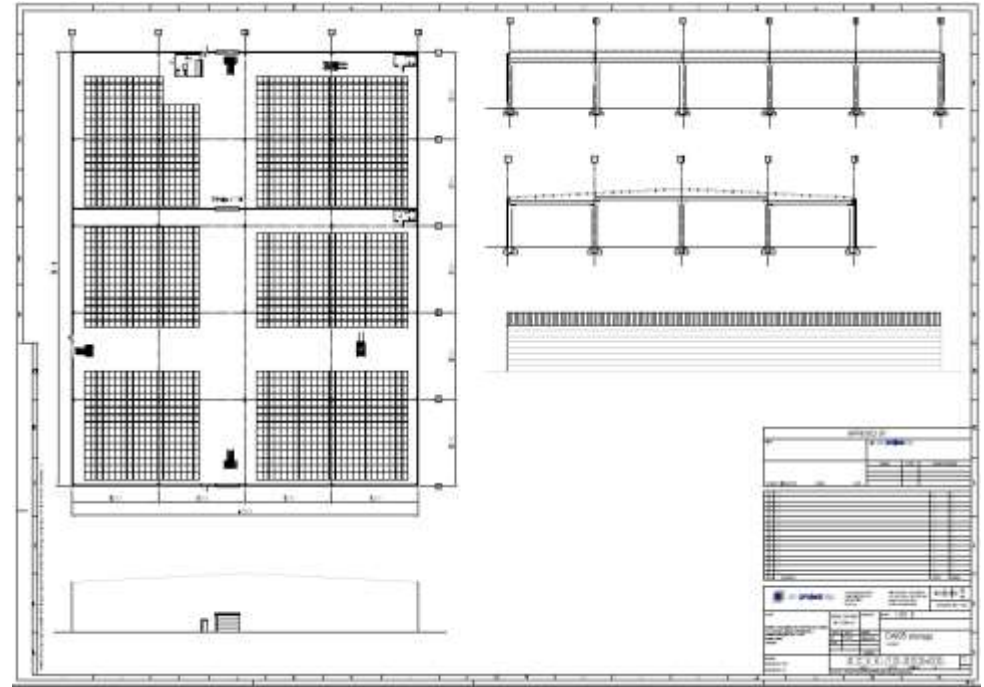
### WARE HOUSE

#### Production hall.

Building height: 10 m  
Built-up area: 4200 m<sup>2</sup>  
Area: 4200 m<sup>2</sup>  
Storage area: 4200 m<sup>2</sup>  
Volume: 34200 m<sup>3</sup>

#### Material Solution:

- Foundations slabs and foots, alloys poured reinforced concrete foundation slabs of wet sited -1.10 m
- External walls - Autoclaved aerated concrete thickness: 24 cm, Plastered façade
- Roof - Membrane roof with PVC, Mineral wool 150kg/m<sup>3</sup>, thickness 10cm PE02 film - vapor barrier, R15 200 channels, Beam HEA 240 R15, concrete girders
- Floors - Concrete floor with reinforcement 30cm thick, cured mechanically  
Moisture insulation - PE film, Lean concrete C8/10 - 10cm, Sand bed paved - 20cm



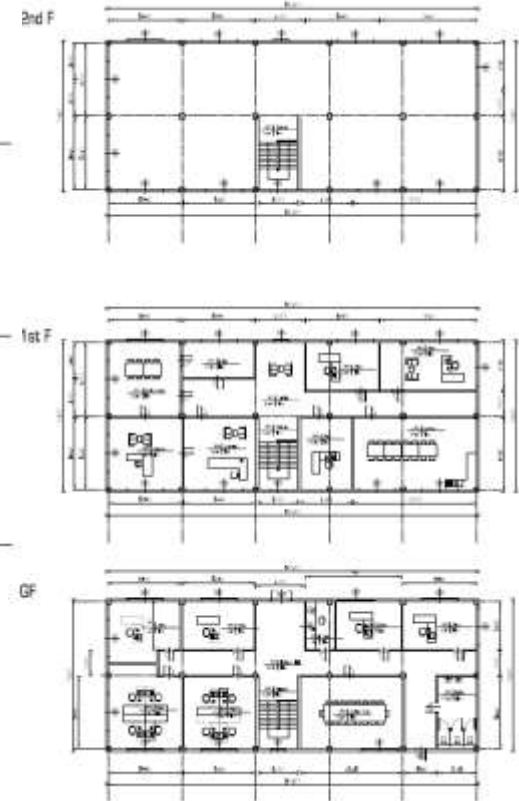




### OFFICE BUILDING

#### Production hall.

Building height: 7,13 m  
Built-up area: 376,96 m<sup>2</sup>  
Area: 753,92 m<sup>2</sup>  
Gross Volume: 2601,02 m<sup>3</sup>  
Storeyes: 3



#### Material Solution:

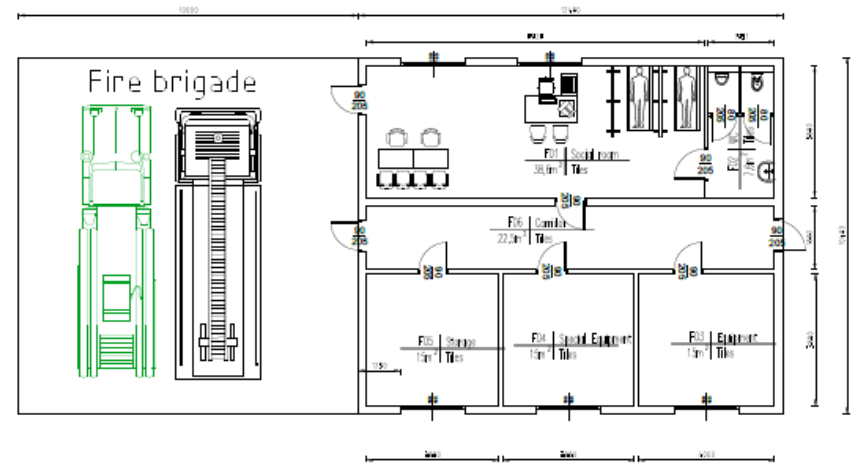
- Foundations slabs and foots, alloys poured reinforced concrete foundation slabs of wet sited -1.10 m
- External walls - Autoclaved aerated concrete thickness: 24 cm, Mineral wool , thickness 12cm, Air gap of 1.5, Plastered façade
- Roof - Membrane roof with PVC, Mineral wool 150kg/m<sup>3</sup>, thickness 10cm, PE02 film - vapor barrier, - R15 200 channels, Beam HEA 240 R15
- Internal walls - Construction of aerated concrete masonry thickness 12 cm



## FIRE BRIGADE BUILDING

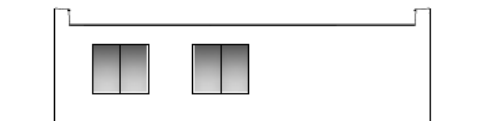
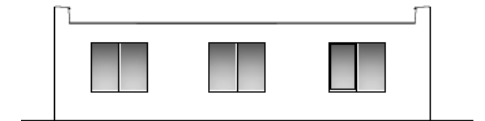
### Production hall.

Building height:	3,41 m
Built-up area:	130,80 m <sup>2</sup>
Area:	130,80 m <sup>2</sup>
Gross Volume:	425,10 m <sup>3</sup>
Storeyes:	1



### Material Solution:

- Foundations slabs and strips, alloys poured reinforced concrete foundation slabs of wet sited
- External walls - Autoclaved aerated concrete thickness: 24 cm, Mineral wool thickness 12cm, Air gap of 1.5, Plastered façade
- Roof - slope inclination - 3 %, Membrane roof with PVCMineral wool 150kg/m<sup>3</sup>, thickness 10cm, PE02 film, vapor barrierTR trapezoidal sheet, I-joists, steel beams
- Floors - Industrial floor thickness 16cm, Moisture insulation, PE film. Lean concrete C8/10 thickness 10cm
- Internal walls: Autoclaved aerated concrete thickness 24 cm  
Autoclaved aerated concrete thickness 12 cm

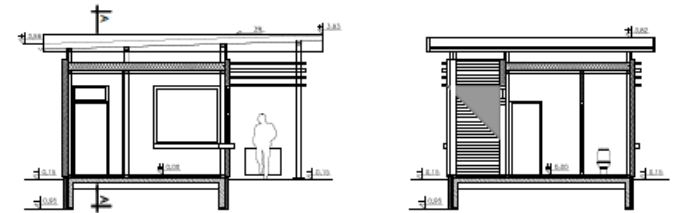
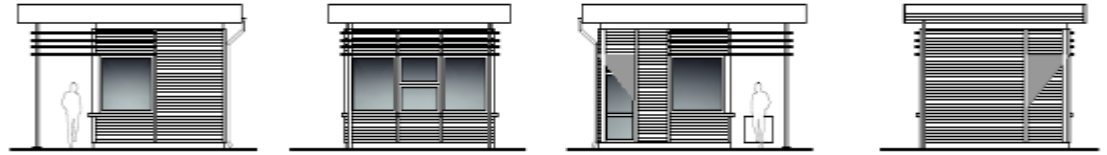




### GATEHOUSE BUILDING

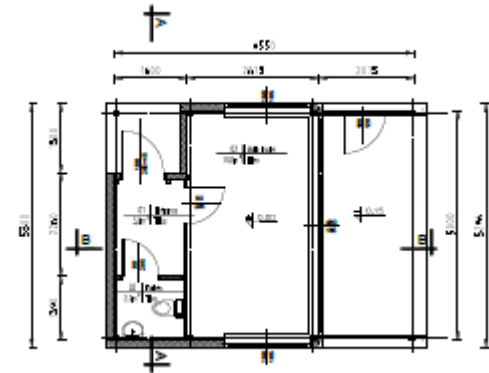
#### Production hall.

Building height:	3,82 m
Built-up area:	34,66 m <sup>2</sup>
Area:	19,20 m <sup>2</sup>
Gross Volume:	136,74 m <sup>3</sup>
Storeyes:	1



#### Material Solution:

- The building built on the foundation plate , 10cm thick reinforced concrete, reinforced with rods  $\varnothing 6$  , with a mesh 20x20cm , top and bottom . Plate supported on the perimeter foundation walls , concrete 15cm thick . The foundation made of concrete B-15 , wherein the foundation walls 10cm lean concrete B-7
- Posts and beams are designed with hollow sections 100x100x3. The whole structure bolted M-10 , Class 4.8 . Construction concentrated stitches M -10. All steel parts shall be protected with anticorrosive paint
- Internal walls - The walls of sandwich panels filled with mineral wool . 8 cm thick
- External walls - Designed the exterior walls of sandwich panels with mineral wool filling 15cm thick
- Roof - Slope inclination - 3 % , trapezoidal roof covering
- Insulation – mineral wool, polystyrene, polyurethane foam, PVC film flange

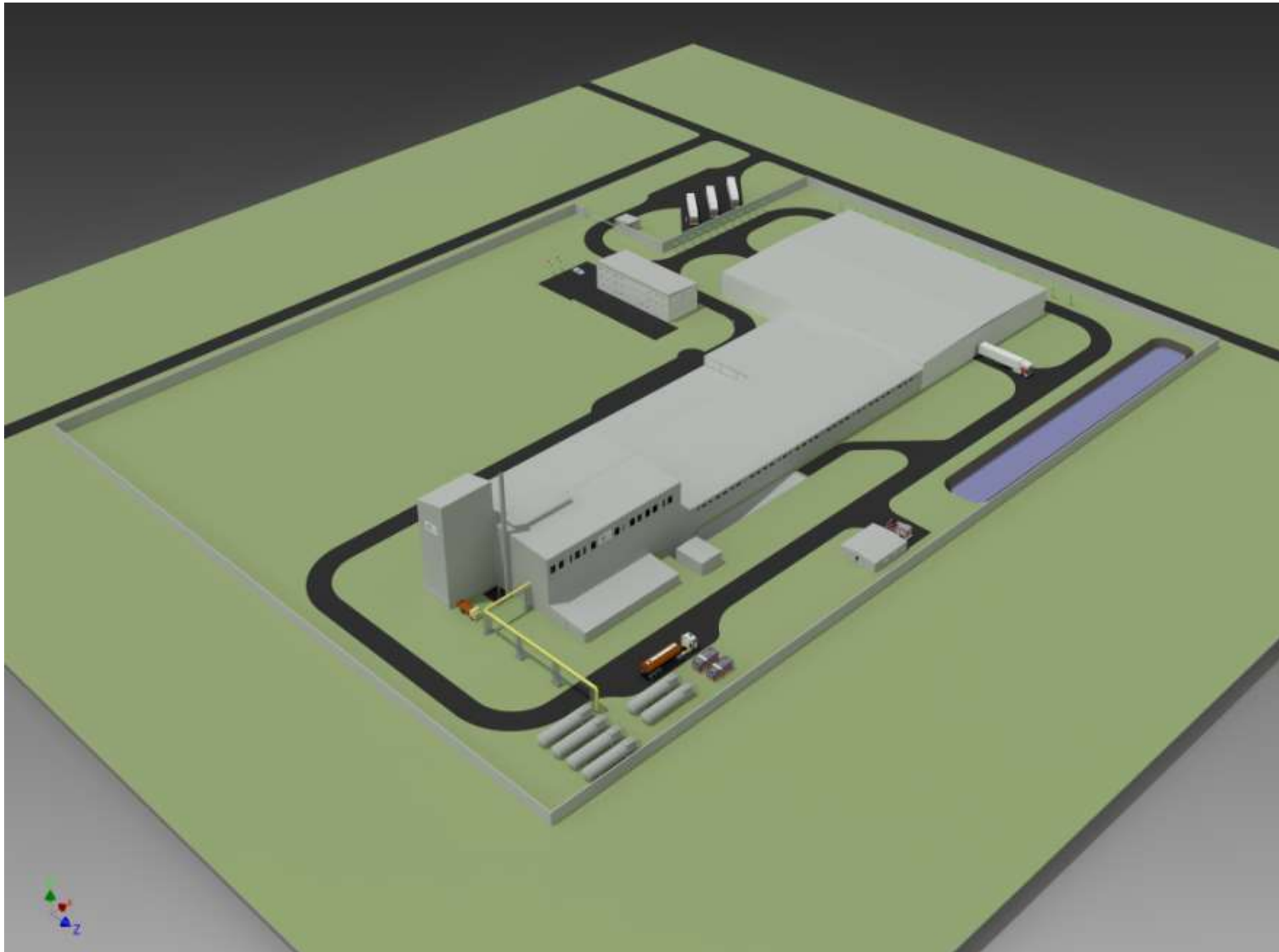




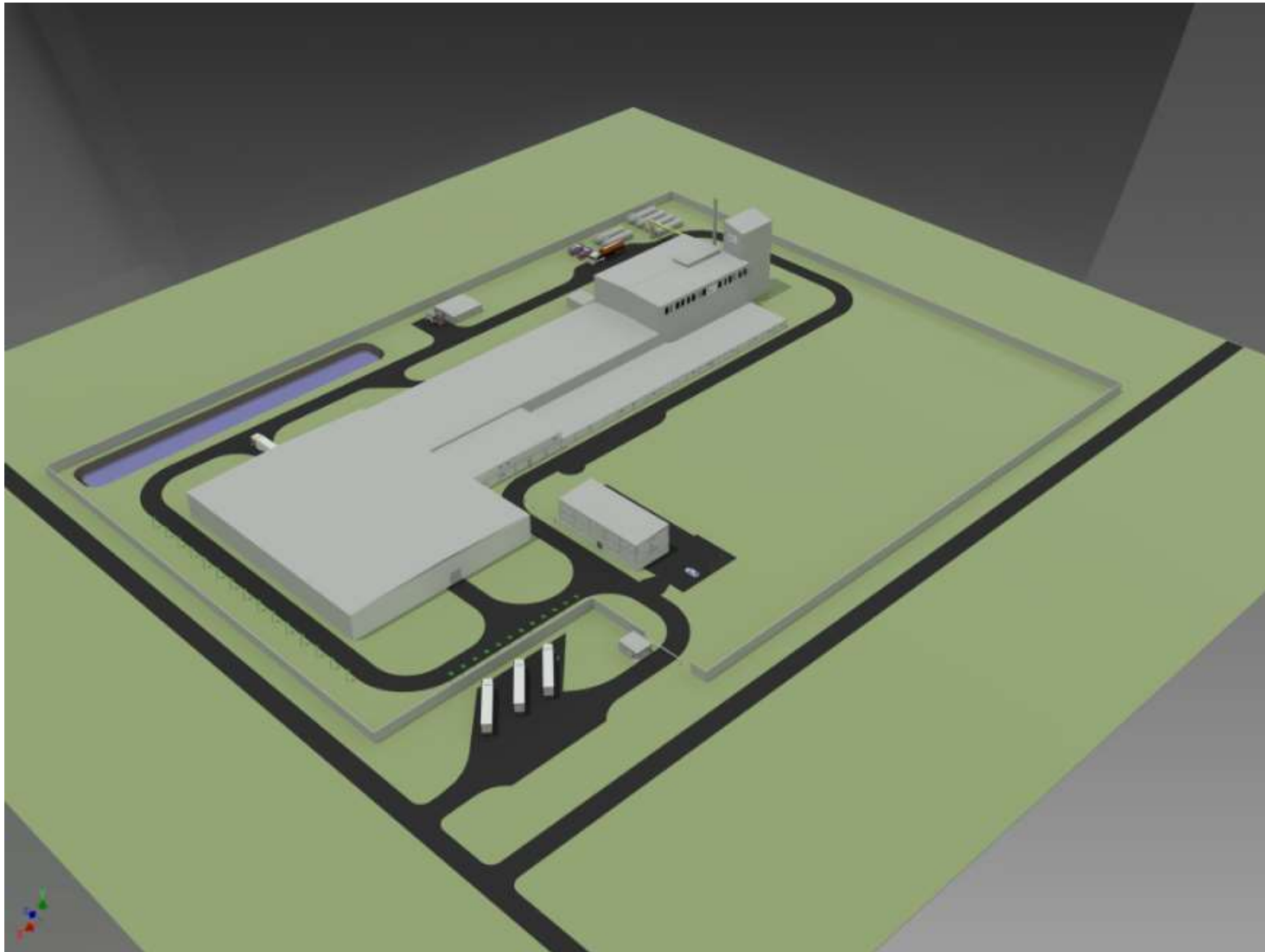
## LAYOUT & SITE 3D – Site overview



## LAYOUT & SITE 3D – Site overview



## LAYOUT & SITE 3D – Site overview

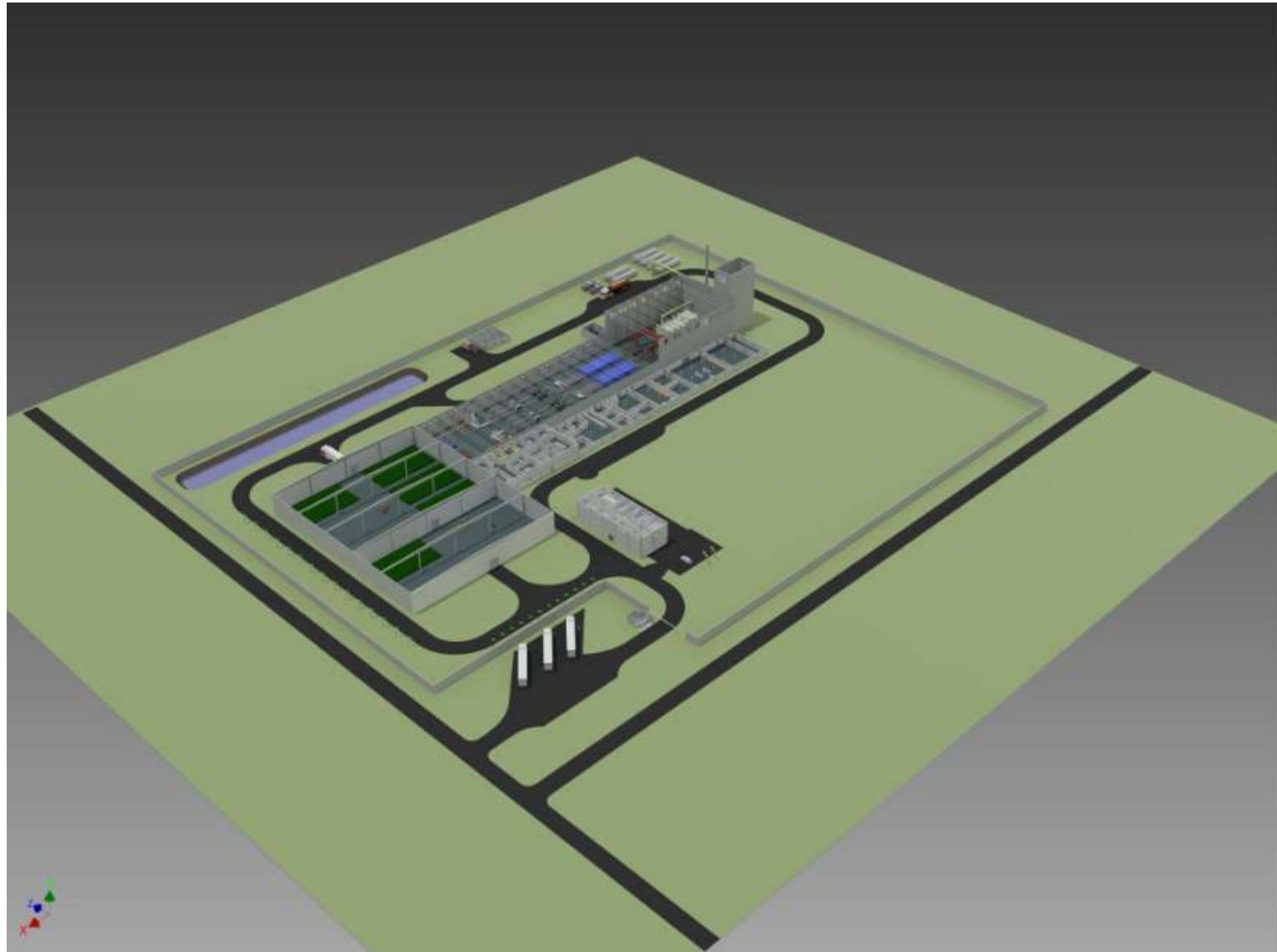




## LAYOUT & SITE 3D – Site overview



## LAYOUT & SITE 3D – Site overview



## LAYOUT & SITE 3D – Site overview





## LAYOUT & SITE 3D – Site overview



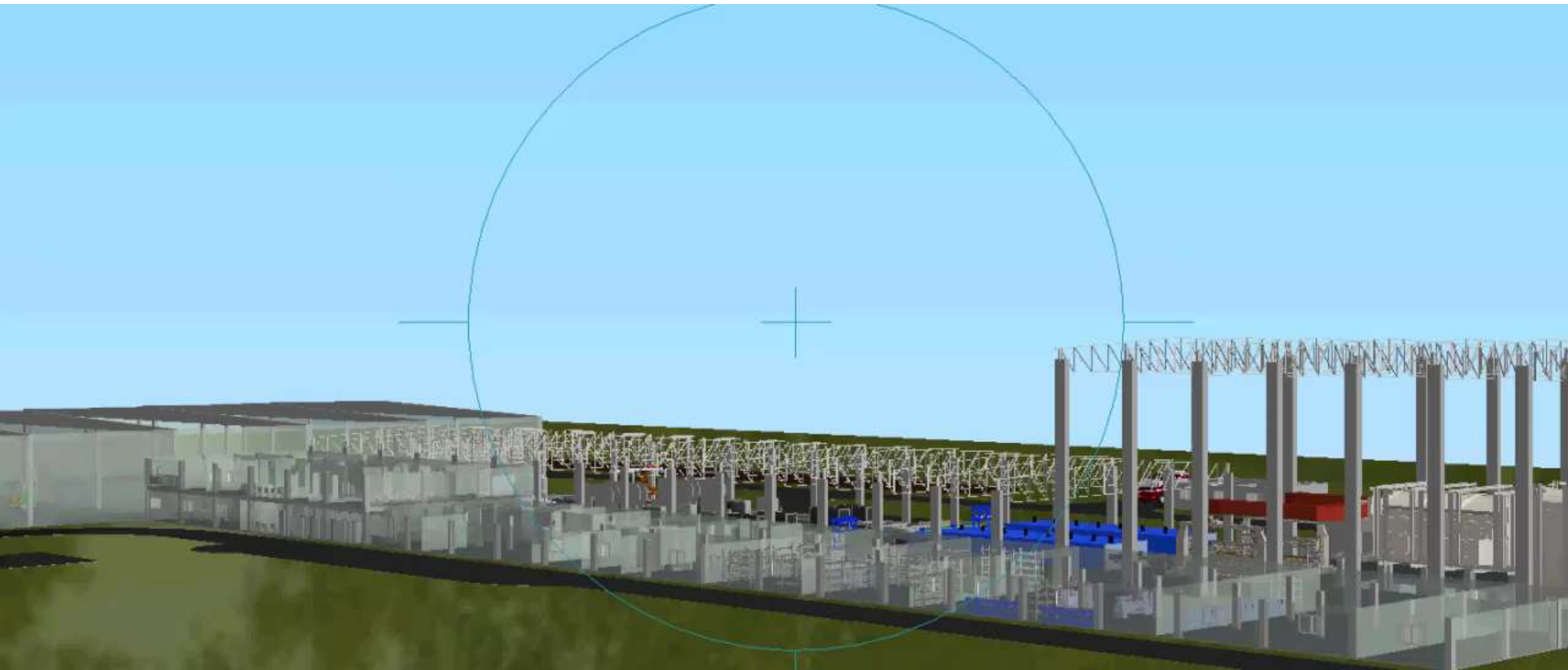
## LAYOUT & SITE 3D – Site overview



## LAYOUT & SITE 3D – Site overview



## LAYOUT & SITE 3D – Site overview



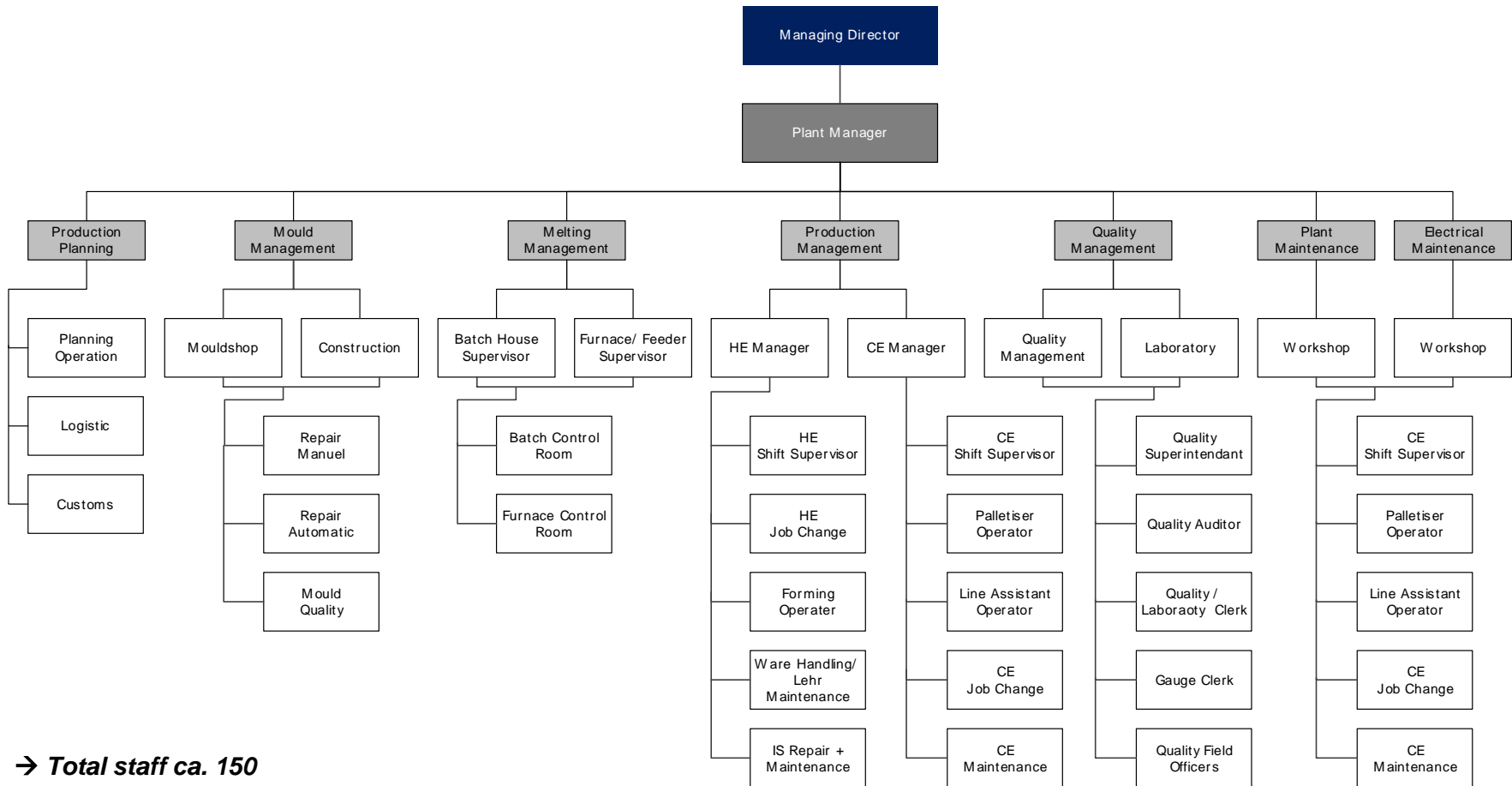


# PLANT ORGANIZATION –

## Organigram, plant structure



### Production Process

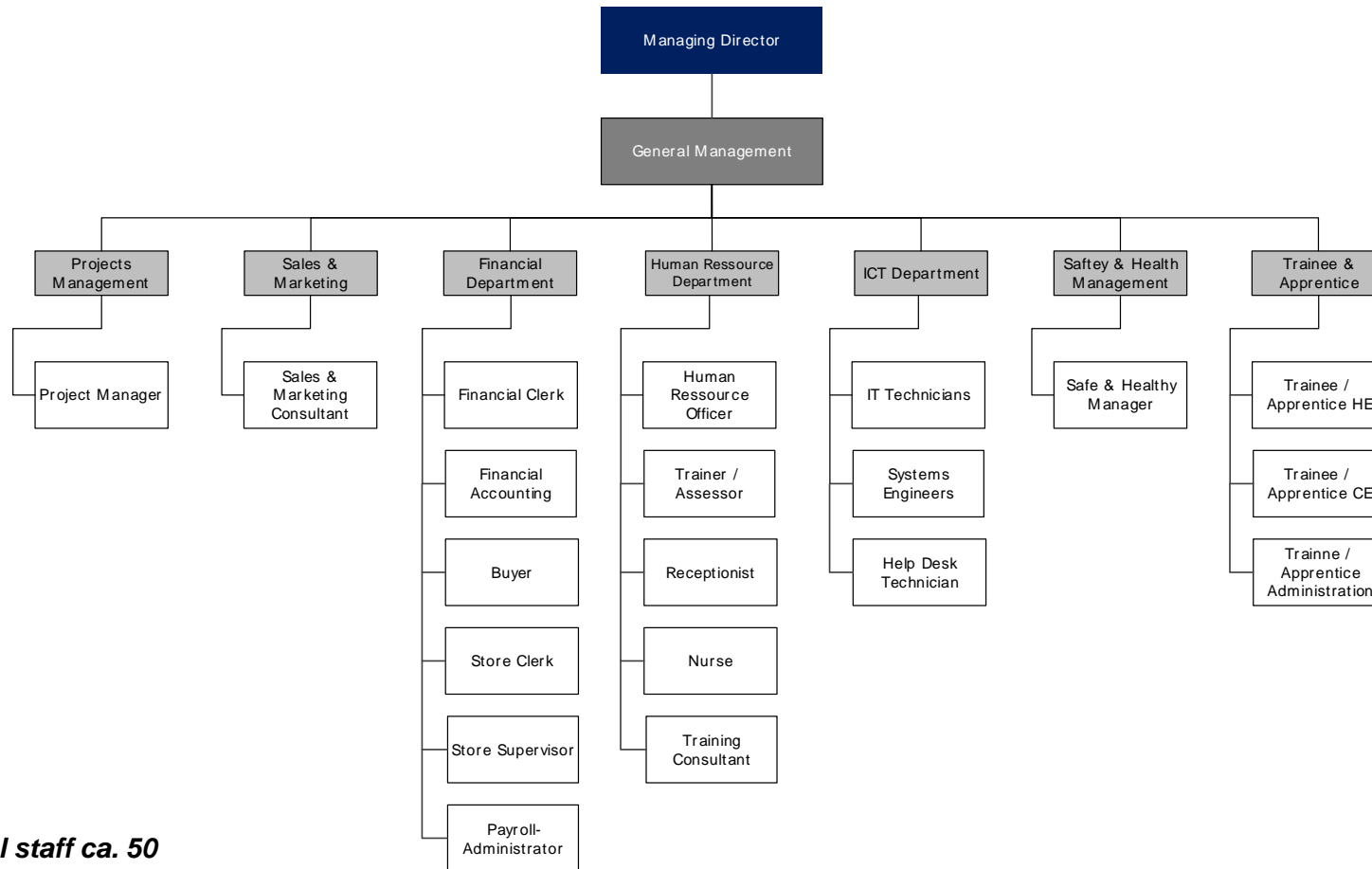


# PLANT ORGANIZATION –

## Organigram, plant structure

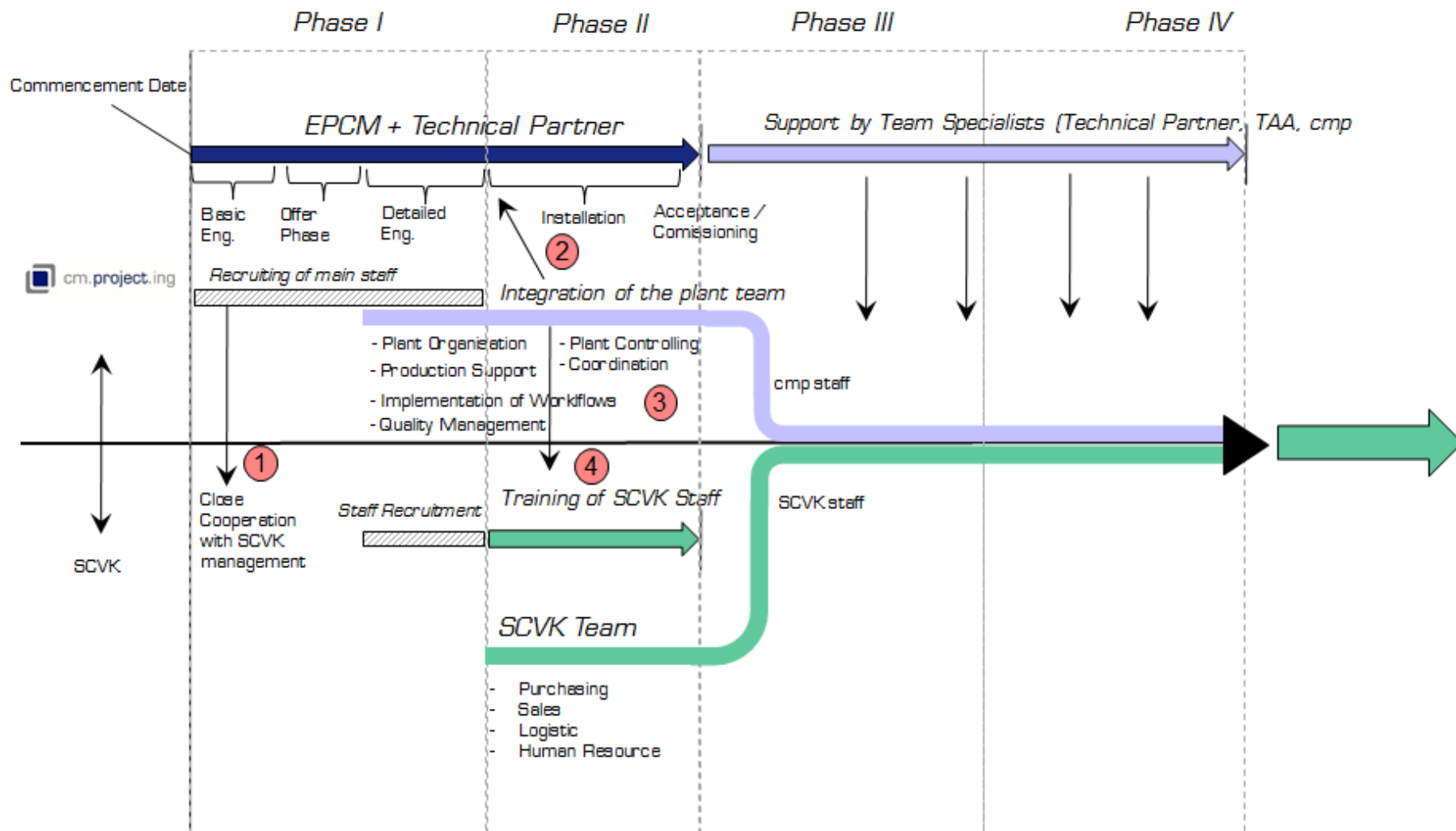


### General Management

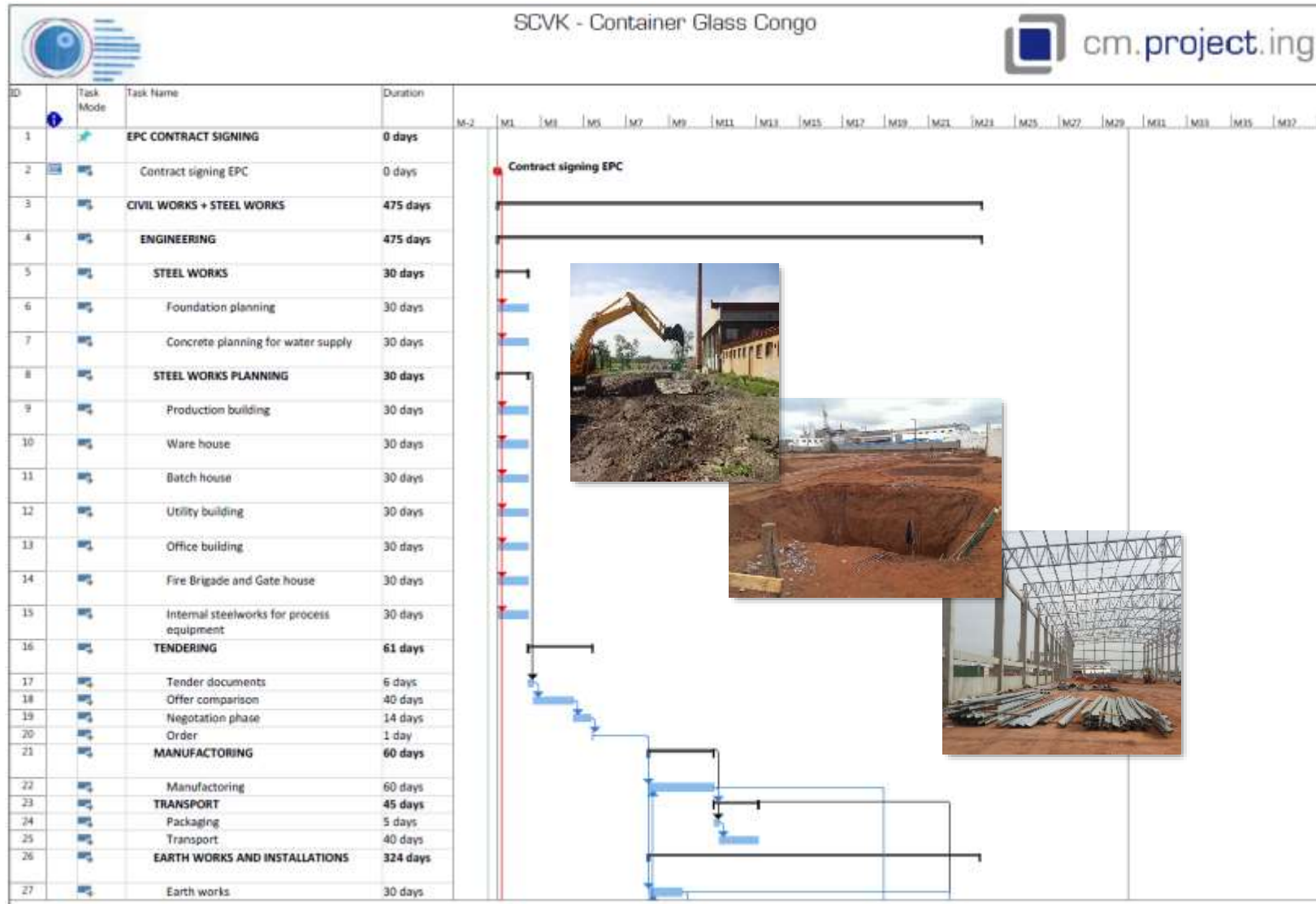


→ Total staff ca. 50

# PLANT ORGANIZATION – Training & TAA

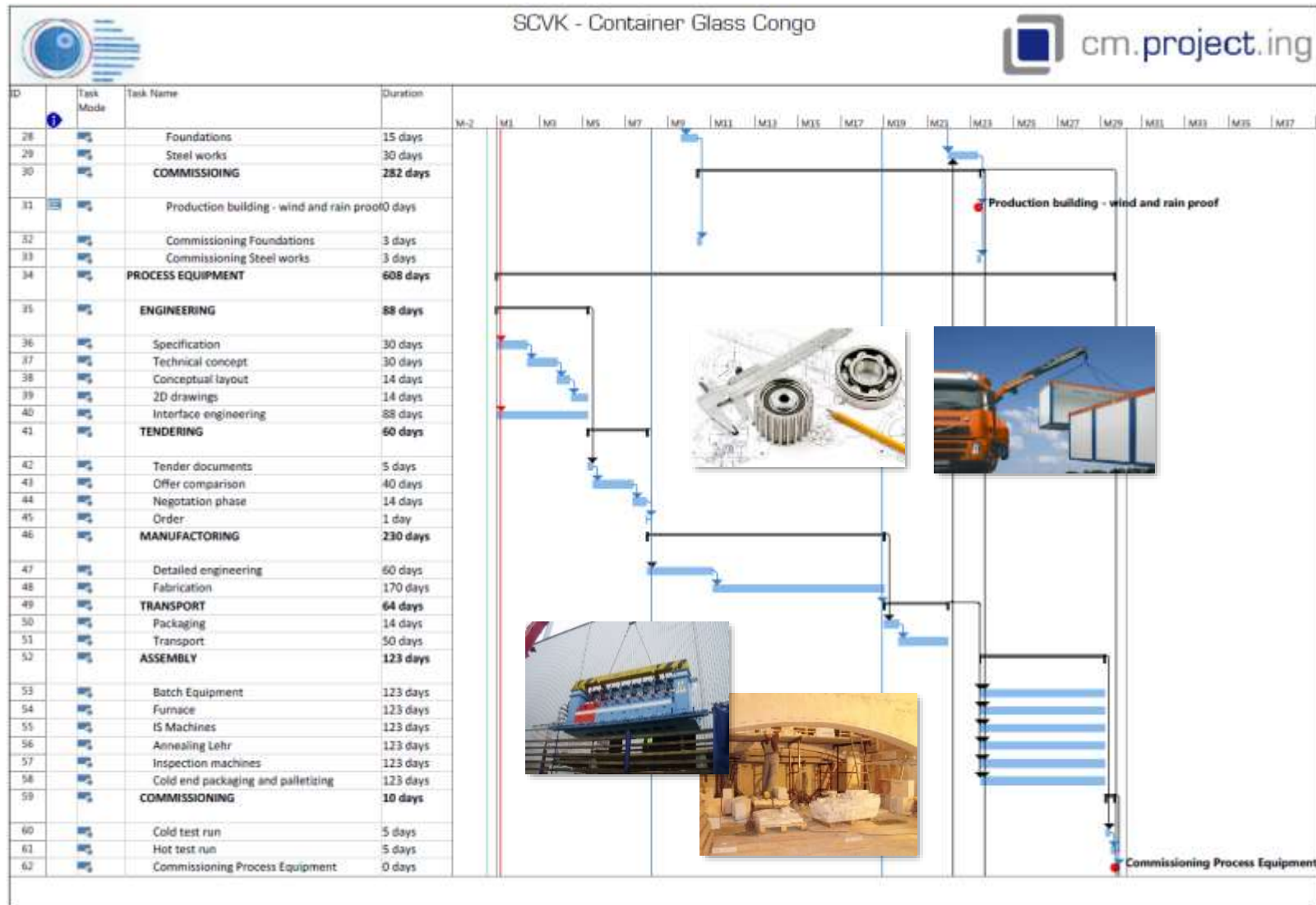


# TIME PLANNING

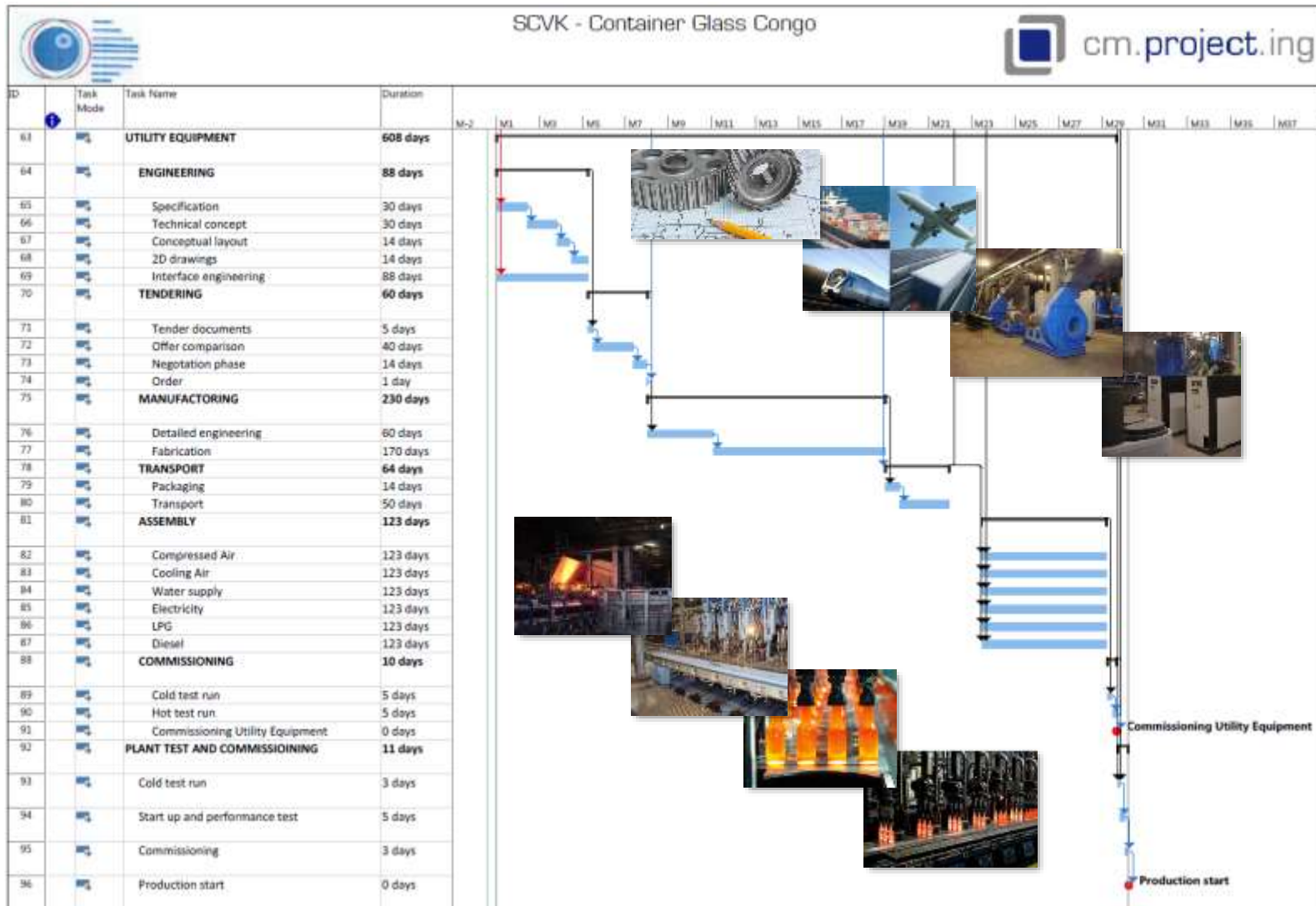




# TIME PLANNING



# TIME PLANNING



# RAW MATERIALS ORGANIZATION –

## Raw materials situation and infrastructure



The Glass will be produced according to a specific recipe. The main components are sand, limestone, soda, dolomite, sodium sulphate and alumina. Some of these raw materials will be mined directly in Congo. It includes sand, limestone, and Dolomite. For limestone and dolomite it is important to note, that these raw materials are not in the right size to use it for the glass production. Before filling in the batch silos it has to be crushed in the right size. For the preparation of these raw materials it could be a solution, to buy a crusher which would be placed above the production building.



NEEDED CAPACITY				
Raw materials	Chemical formula	Capacity [in t/d]	Capacity [in t/m]	Capacity [in t/y]
Sand (Quartz sand)			2.818,80	34.295,40
Limestone	$\text{CaCO}_3$	16,13	483,90	5.887,45
Soda	$\text{Na}_2\text{CO}_3$	31,36	940,80	11.446,40
Dolomite	$\text{CaMg}[\text{CO}_3]_2$	13,01	390,30	4.748,65
Sodium sulphate	$\text{Na}_2\text{SO}_4$	1,04	31,20	379,60
Alumina	$\text{Al}_2\text{O}_3$	3,64	109,20	1.328,60

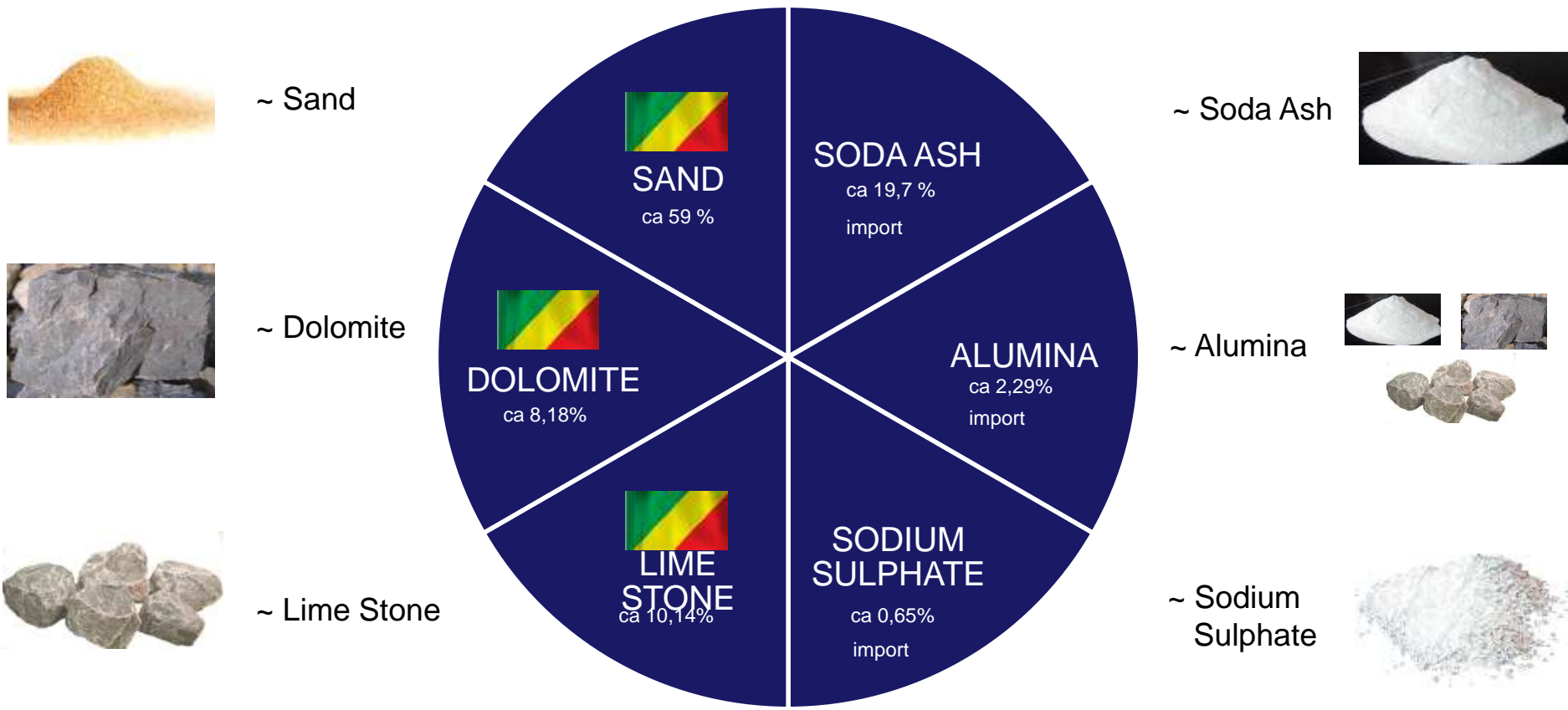
GRAIN SIZE [in mm]															
Raw materials	< 0,1	0,1 – 0,2	0,1 - 0,315	0,1-0,5	0,2-0,315	0,315-0,5	0,315-0,63	0,5	0,5-1,0	> 0,63	0,63-1,0	> 1,0	1,0-1,6	1,6-2,0	> 2,0
Sand (Quartz sand)		40-60%			30-50%		5-15%			0%					
Limestone	3-6 %		30-35 %				25-30 %				30-35 %		5-10 %	< 5 %	0%
Soda	3-6 %		25-30 %			20-25 %			30-35 %			5-10 %			
Dolomite	10-20 %		30-40 %				10-15 %				10-15 %		10-15 %	5-10 %	0%
Sodium sulphate	23-28 %			70-75 %				1-4 %							
Feldspar	65-70 %		30-35 %			< 1 %		0%							

## RAW MATERIALS ORGANIZATION –

Raw materials situation and infrastructure



### PRINCIPAL CONSTITUENTS OF GLASS





# RAW MATERIALS ORGANIZATION –

## Raw materials situation and infrastructure



### POINTE NOIRE (SAND)

Socofran (Mengo/Liambou, Loueme)

Vindoulou

Pointe Noire

### DOLISIE (Dolomite (rough stone))

Dolisie

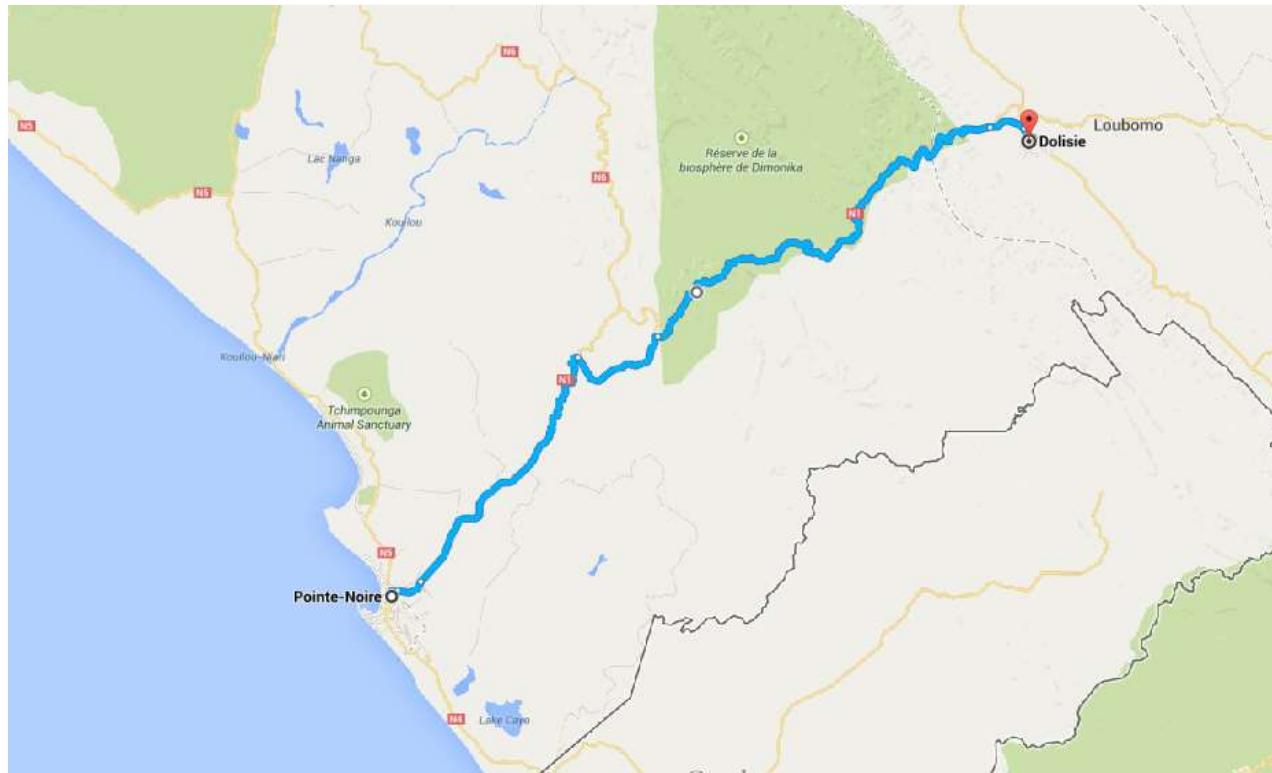
Niari

### DOLISIE (Lime Stone (rough stone))

Ditadi département de la Bouenza-Republic Congo

Dolisie

Niari



### Pointe Noire

Distance: 1,5 km

Driving time: 0h 10min.

### Dolisie

Distance: 158 km

Driving time: 2h 30min.



# RAW MATERIALS ORGANIZATION –

## Raw materials situation and infrastructure



## PROBLEMS

### Size of raw materials

The raw materials have to be a specific size to feed it into the batch silos.

**Dolomite** and **lime stone** are not in the right size to use it for the glass production process, if its will be mind at Dolisie.

A possible solution is to crush the raw materials inside the plant area.

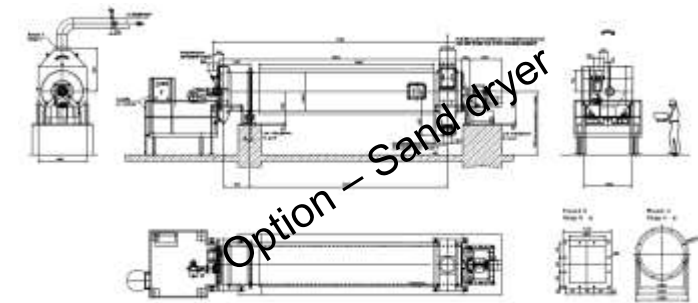
Therefore it needs area to store the material and a crusher where the lime stone and dolomite will be treated to the right size.

### Moist of the sand

In Congo there is a rather damp climate. So it could be possible that the sand will be too moist. This would have consequences to the machines and batch, because the moist sand will be clump together. Thereby the machines and belts in the batch house could be damaged. A possible solution is to dry the sand with and optional sand dryer.

### Contamination

All raw materials have to be available in a certain quality. Contamination with other compounds, which could have negative influence to the glass production, may not cross over specific values. Due to this fact for each raw material must be carried out a analysis.



# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
BATCH PLANT	3.552.600,00

WORK PACKAGE	POSITION
...	...
RAW MATERIAL HANDLING	MECHANICAL RAW MATERIAL FEEDING
	PREMIX PREPARATION
	MANUAL FEEDING
	MECHANICAL SAND AND CULLET FEEDING
ACCESSORIES FOR SILO PLANT	OUTLET CONE
	CONNECTION FLANGES
	BIN ACTIVATOR
DOSING WEIGHING MIXING	SCALES
	DOSING UNITS
	MIXER UNITS
	CONVEYORS, CHUTES; HOPPERS
BATCH AND CULLET TRANSPORT	ELEVATORS
	CHUTES
	CONVEYORS
	MAGNETIC SEPARATOR
...	...
ENGINEERING	BASIC ENGINEERING
	DETAILED ENGINEERING
SITE SERVICE	SUPERVISION, COMMISSIONING AND TRAINING
	INSTALLATION (MECHANICAL AND ELECTRICAL)



# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
FURNACE	9.996.190,00

WORK PACKAGE	POSITION
...	...
COMBUSTION AIR SUPPLY AND WASTE GAS SYSTEM	RADIAL FANS
	VALVES,DAMPER BLOCKS, COMPENSATORS
	PIPE SYSTEM
COMBUSTION SYSTEM FOR GAS	GAS STATION
	BURNERS AND ACCESSORIES
	VALVES, PRESSURE REDUCER,
BATCH CHARGING SYSTEM	BATCH CHARGING MACHINE
	CONTROL CABINET
METERING AND CONTROL SYSTEM	TEMPERATURE METERING
	COMBUSTION AIR FLOW METERING
	FURNACE PRESSURE METERING
	GLASS LEVEL METERING AND CAMERA/TV SYSTEM
FURNACE & FOREHEARTH	REFRACTORY MATERIAL
	STEELWORK
	HEATING SYSTEM
...	...
ENGINEERING	BASIC ENGINEERING
	DETAILED ENGINEERING
SITE SERVICE	SUPERVISION, COMMISSIONING AND TRAINING
	ASSEMBLY OF STEEL AND REFRACTORY MATERIAL





# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
IS & INSPECTION MACHINES	11.572.152,70

WORK PACKAGE	POSITION
...	...
SERVO FEEDER WITH PLUNGER	PUNGER MECHANISM, SHEAR MECHANISM
	SPOUTS, EQUALIZING SECTION
	FEEDER REDTRACTORIES
8 SECTION 5 1/2" DOUBLE GOB	PIPING, CABLING MOULD SUPPORTING MECHANISM
	GOB DISTRIBUTOR, SCOOP HOLDER, FUNNELS
	MACHINE CONTROL EQUIPMENT, MOTORS FOR WARE HANDLING
	FEEDER MECHANISM, TUBES, CONVEYING EQUIPMENT, MOULD HOLDERS,
MOULDS	MOULD PRE HEATING OVEN, 6 SETS OF MOULD
SERVICE EQUIPMENT	AUXILIARY EQUIPMENT
	SUPPLY PIPING, TOOLS, FACTORY CONNECTIONS
WARE TRANSFER & CROSSCONVEYOR	BASIC WARE TRANSFER, DRIVE AND MOTOR, PUSHERS AND FILLER PLATES, CROSS CONVEYOR SYSTEM
STACKER	SERVO STACKER
...	...
INSPECTION MACHINES	FLEX INSPECTION C
	FLEX INSPECTION M
SERVICES	TRAINING AT EMHART
	TRAINING ON SITE
	INSTALLATION AND COMMISSIONING



# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
ANNEALING LEHR	666.900,00

WORK PACKAGE	POSITION
...	...
HEATING SYSTEM	BURNERS, BURNER TUBES, GAS RING PIPES
	FANS
COOLING SYSTEM	COOLING ZONES
	COOLING FANS
	CIRCULATION COOLING AIR SYSTEM
DISCHARGE TABLE	MOTOR DRIVE SYSTEM
	PRESSURE ROLLER, DISCHARGE ROLLER
	CONVEYING BELTS
CONTROL MONITORING	CONTROL PANEL
	TEMPERATURE CONTROL, SPEED CONTROL
COLD END COATING	SPRAYING UNIT, COLD END BRIDGE, CONTROL UNIT
...	...
SERVICE	INSTALLATION
	TRAINING
	COMMISSIONING AND START UP



# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
COLD END CONVEYING AND PACKAGING	1.802.850,30

WORK PACKAGE	POSITION
...	...
TRANSTECH BOTTLE CONVEYORS	CROSS CONVEYOR AT THE LEHR
	BUFFER TABLE
	BOTTLE CONVEYOR, BOTTLE ALIGNER
	BOTTLE SPACER
	ELECTRICAL CABINET AND CONTROL DESK
SEMITECH PALLETIZER	SORT OUT CONVEYOR
	ROW STACKER
	ACCUMULATION TABLE
	LAYER TRANSFER INCL. CENTRING DEVICE
	CHAIN CONVEYOR, ROLLER CONVEYOR
SHRINKING LINE	CORNER CONVEYOR, DRIVE UP PROTECTION
	CONVEYOR, CENTRING DEVICE
	SHRINKING SYSTEM, SHRINKING MACHINE
...	...
SERVICES	INSTALLATION
	TRAINING
	COMMISSIONING





# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
UTILITIES	9.436.105,52

WORK PACKAGE	POSITION
...	...
COMPRESSED AIR	COMPRESSORS; DRYER, RESERVATORIES, VALVES FILTERS, OIL TREATMENT, CYCLONE, PIPING
VACUUM	PUMPS, FILTER, CONDENSATE DRAINER, RECEIVER, PIPING, ELECTRICAL CABINET
IS COOLING AIR	RADIAL VENTILATOR, FREQUENCY CONVERTER, VALVES, PIPING, DUCTING, ELECTRICAL CABINET, CABLING
COOLING WATER	PUMPS, COOLING TOWERS, RESERVATORIES, INSTRUMENTATION, VALVES, MANIFOLDS, MOTORS, VENTILATION, FILTER
PROCESS WATER	PUMPS, RESERVATORIES, COOLING TOWERS, WASTE OIL TANK SYSTEM
WASTE WATER	PRE-TREATMENT INCL. CONTROL CABINET, SOFTENING UNIT, PUMP STATION, WATER TREATMENT UNIT, PIPING
OSMOSIS + SHEAR AND SCOOP SPRAY	OSMOSIS PLANT, SHEAR & SCOOP SPRAY SYSTEM, NOZZLES VALV BOXES, PIPING
EXTINGUISHING WATER	PMPS, RESERVATORIES, DIESEL TANK FIRE PUMPS
LPG	EQUIPMENT, MEASUREMENT AND CONTROL EQUIPMENT
DIESEL	EQUIPMENT, MEASUREMENT AND CONTROL EQUIPMENT
ELECTRIC	MV SWITCH GEAR, TRANSFORMERS INCL. CABLE, lv MAIN DISTRIBUTION PANELS, lv DISTRIBUTION PANELS, CABLE TRAYS
IT	HARDWARE SOFTWARE
MAIN PIPING	MAIN PIPING
SERVICES	MAIN PIPING, ELECTRICAL AND MECHANICALL INSTALLATION



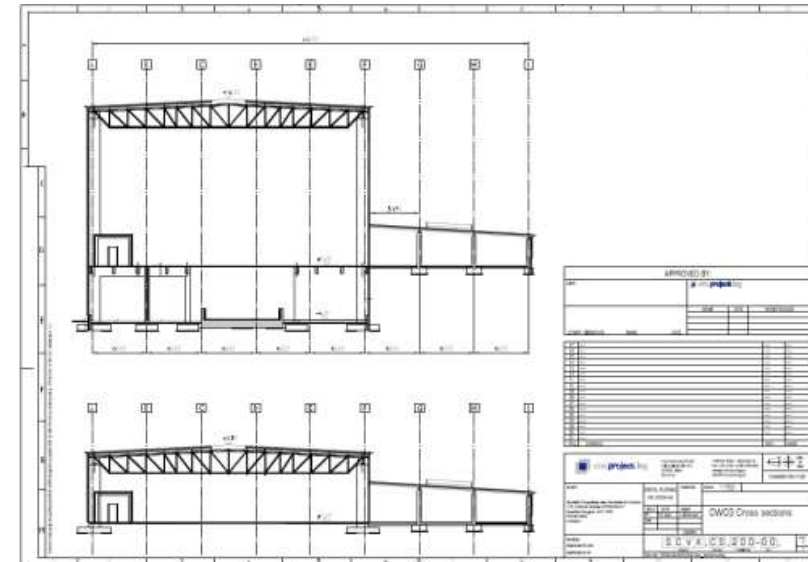


# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
PRODUCTION BUILDING	4.950.000,00

WORK PACKAGE	POSITION
PRODUCTION BUILDING LEVEL -6	PREPARATION WORKS
PRODUCTION BUILDING LEVEL 0	EARTH WORKS
PRODUCTION BUILDING LEVEL +4	CONCRETE WORKS
	FORMWORKS
	PE FILM UNDER FLOOR SLAB
	AGGREGATE
	MASONRY HOLLOW CHIPBOARD, CEMENT MORTAR
	MORTAR CEMENT PLASTER
	STAIRCASE
	BEAMS
	FLOORS
	PAVINGS

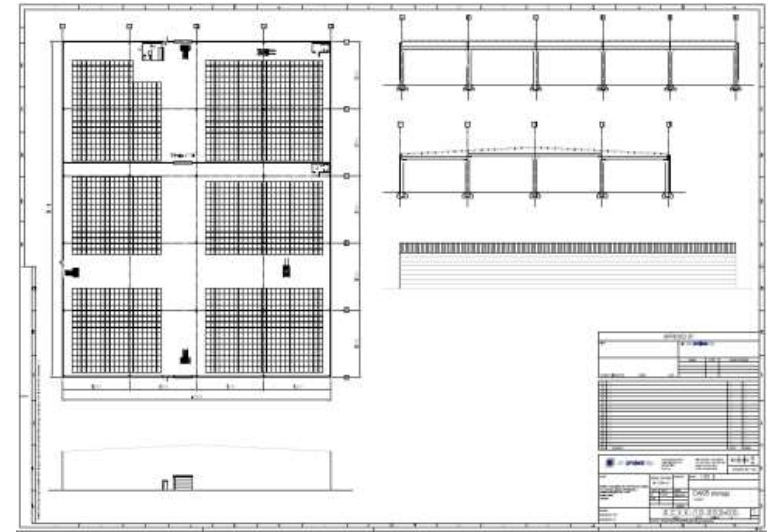


## CAPEX – Overview



SYSTEM	FOB-PRICE IN €
WARE HOUSE	1.320.000,00

WORK PACKAGE	POSITION
WARE HOUSE	PREPARATION WORKS
	EARTH WORKS
	CONCRETE WORKS / LEAN CONCRETE
	FORMWORKS
	PE FILM UNDER FLOOR SLAB
	AGGREGATE
	MASONRY HOLLOW CHIPBOARD, CEMENT MORTAR
	SMOOTH FINISH TO CONCRETE SLAB
	STAIRCASE
	BEAMS
	FLOORS
	PAVINGS

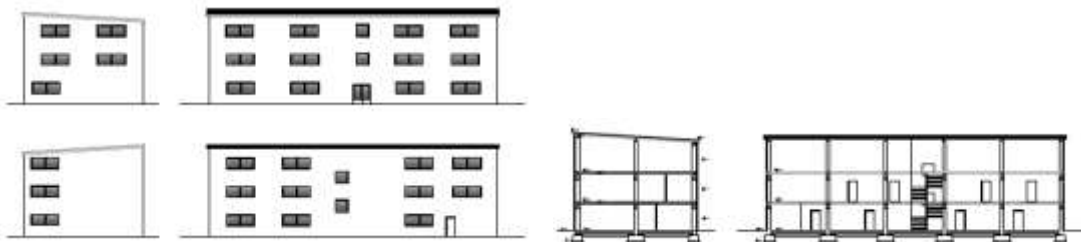
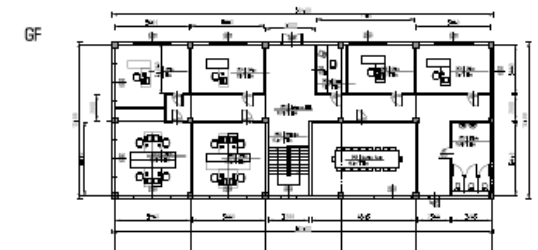
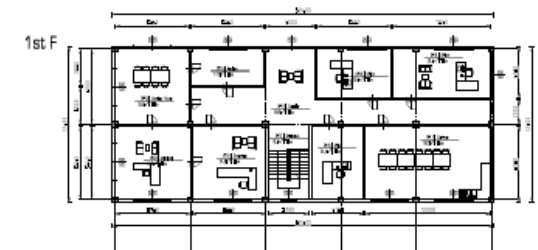
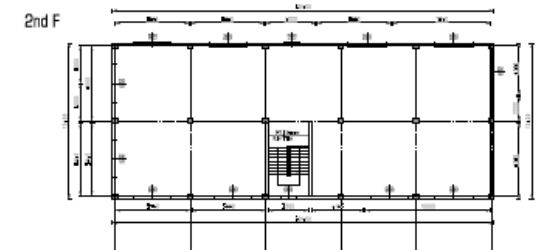


# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
OFFICE BUILDING	1.367.400,00

WORK PACKAGE	POSITION
OFFICE BUILDING	PREPARATION WORKS
	EARTH WORKS
	CONCRETE WORKS / LEAN CONCRETE
	FORMWORKS
	PE FILM UNDER FLOOR SLAB
	AGGREGATE
	MASONRY HOLLOW CHIPBOARD, CEMENT MORTAR
	SMOOTH FINISH TO CONCRETE SLAB
	STAIRCASE
	BEAMS
	FLOORS
	PAVINGS

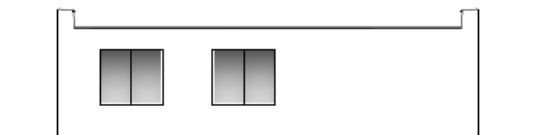
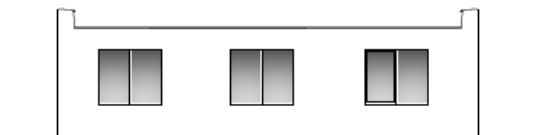
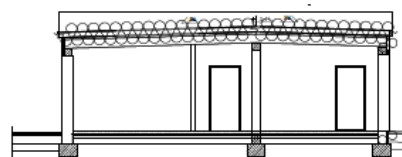
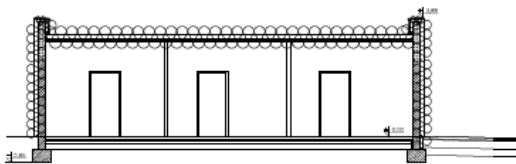
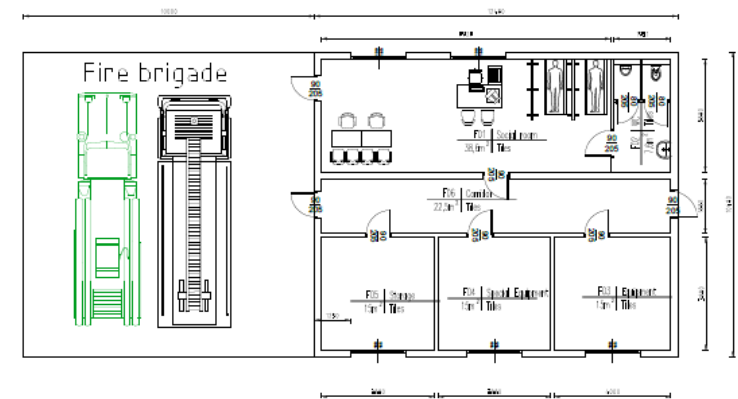


# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
FIRE BRIGADE BUILDING	183.878,00

WORK PACKAGE	POSITION
FIRE BRIGADE BUILDING	PREPARATION WORKS
	EARTH WORKS
	CONCRETE WORKS / LEAN CONCRETE
	FORMWORKS
	PE FILM UNDER FLOOR SLAB
	AGGREGATE
	MASONRY HOLLOW CHIPBOARD, CEMENT MORTAR
	BEAMS
	FLOORS



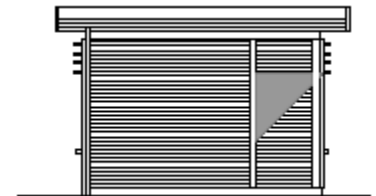
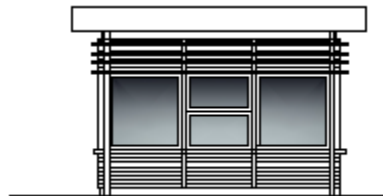
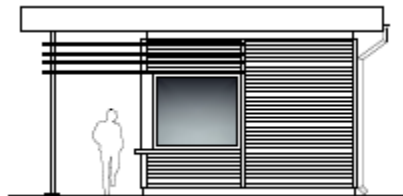
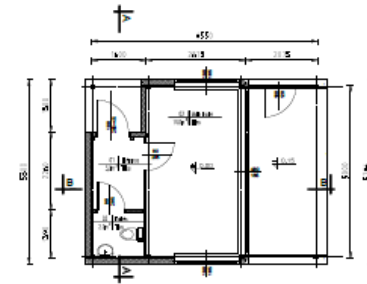
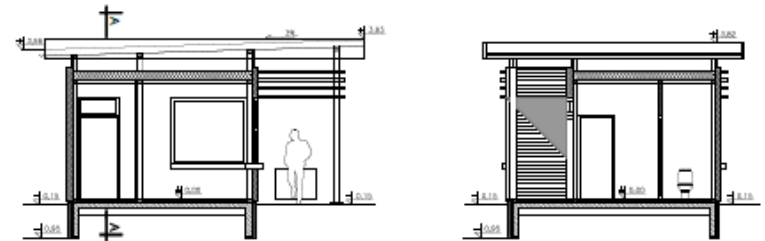


# CAPEX – Overview



SYSTEM	FOB-PRICE IN €
GATEHOUSE	12.973,00

WORK PACKAGE	POSITION
GATE HOUSE	PREPARATION WORKS
	EARTH WORKS
	CONCRETE WORKS / LEAN CONCRETE
	FORMWORKS
	PE FILM UNDER FLOOR SLAB
	AGGREGATE
	MASONRY HOLLOW CHIPBOARD, CEMENT MORTAR
	MORTAR CEMENT PLASTER
	BEAMS
	FLOORS



# CAPEX – Overview



## SCVK -Congo Budget Estimation

### BATCH PLANT

	FOB - PRICE
Raw Material Handling	302.130,00 €
Accessories for Silo Plant No. 01 – 12	4.784,00 €
Dosing and Weighing	390.840,00 €
Cullet Dosing and Weighing	72.708,00 €
Batch and Cullet Transport	180.396,00 €
Cullet Return System	368.136,00 €
Electrical Control System	369.720,00 €
Steelwork, Silos, Building etc.	892.896,00 €
Engineering	155.178,00 €
Spare Parts	90.468,00 €
Site Service	725.364,00 €
<b>Total sum</b>	<b>3.552.600,00 €</b>

### FURNACE

	FOB - PRICE
Engineering Package Furnace	220.000,00 €
Combustion Air Supply and Waste Gas System	158.400,00 €
Furnace Combustion System for Gas	478.500,00 €
Furnace Combustion System for Oil	159.500,00 €
Electrical Heating System	30.800,00 €
Batch Charging System	61.600,00 €
Tank and Throat Cooling Wind System	313.500,00 €
Bubbling System	67.650,00 €
Metering and Control System	188.100,00 €
Ancillary Equipment	110.000,00 €
Engineering Package for Distributor + Forehearth	23.430,00 €
Distributor	123.420,00 €
Forehearths 11 and 12	540.100,00 €
Engineering and Equipment for Distributor and Forehearths together	153.890,00 €
1 SCADA-System	107.470,00 €
Scope of Site Services	175.010,00 €
Delivery, assembly and installation of furnace equipment parts	725.670,00 €
Delivery of Steel	777.480,00 €
Assembly of Steel	319.110,00 €
Assembly of refractory material	709.500,00 €
Heating up and filling	116.380,00 €
Hot sealing and closing of expansion joints	54.560,00 €
Refractory Material	3.829.100,00 €
<b>sum</b>	<b>9.443.170,00 €</b>

### Options

Batch Charging Machine with Control Panel (Spare)	70.070,00 €
Training at Company Sorg	17.290,00 €
On-Site Technical Support for 3 Months	173.160,00 €
Cabling Work	292.500,00 €
<b>Total sum</b>	<b>9.996.190,00 €</b>

## 15 MACHINES & INSPECTION MACHINES

### HOT END EQUIPMENT

	FOB - PRICE
Servo Feeder with 570 Plunger	483.600,00 €
8 Sec. 5 1/2" B Machine	8.728.700,00 €
Accessories B&B	1.132.600,00 €
Additional Accessories P&B	54.300,00 €
Service Equipment	65.700,00 €
178 Ware Transfer Wheel	57.000,00 €
Cross Conveyor	74.700,00 €
2-Axis Stacker	267.900,00 €
FlexLube System	62.400,00 €
Fixtures 1	72.700,00 €
Spare Parts	501.600,00 €
Accessories Spare Parts	112.500,00 €
FlexVis Remote Service	22.500,00 €
Hot End Coating Station	190.050,00 €
6 Sets of BK and BW mold	433.050,00 €
Mold Preheating Oven	15.900,00 €
Service	1.299.067,50 €
Training at Emhart Glass Facility	18.000,00 €
On-Site Training	15.000,00 €

### COLD END EQUIPMENT

FlexInspect C	337.500,00 €
Spare Parts FlexInspect C	42.105,00 €
FlexInspect M	682.500,00 €
Spare Parts FlexInspect M	48.348,00 €
Installation & Commissioning	86.250,00 €
On-Site Training	18.750,00 €
Export boxing, handling and documentation	104.400,00 €
<b>Sum</b>	<b>9.925.120,50 €</b>

### Options

Second bottle conveyor line (possible future)	814.332,20 €
18 Sets of BK and BW mold	832.700,00 €
<b>Total sum</b>	<b>11.572.152,70 €</b>

### ANNEALING LEHR

	FOB - PRICE
Annealing Lehr	471.380,00 €
One Lehr Mesh Belt	38.246,00 €
One control panel air conditioner	3.874,00 €
Cold end coating system type CES 650/2	60.242,00 €
Dosing unit type DOS	12.480,00 €
Transport costs	20.800,00 €
Installation incl. training	47.398,00 €
Commissioning and start up	12.480,00 €
<b>Total sum</b>	<b>666.900,00 €</b>

### COLD END CONVEYING AND PACKAGING

	FOB - PRICE
Transtech bottle conveying lines (incl. Engineering)	583.078,80 €
Semitech glass palletizer (incl Engineering)	390.854,40 €
Shrinking + wrapping (incl. Engineering)	252.380,40 €
Transport	68.448,00 €
Installation	274.161,60 €
<b>Sum</b>	<b>1.568.923,20 €</b>

### Options

Additional vacuum plate (price each plate)	990,00 €
Second bottle conveyor line (possible future)	217.097,10 €
Motorized driven centering funnel, synchronized 1motor	5.720,00 €
Motorized driven centering funnel, Separated longitudinal and transversal side 2motors	10.120,00 €
<b>Total sum</b>	<b>1.802.850,30 €</b>

## CAPEX – Overview



UTILITIES / INCL. SAND DRYER	FOB - PRICE
<b>Compressed air low</b>	
Air Screw compressors	499.792,80 €
Refrigeration dryer	88.604,10 €
Reservatories	5.944,90 €
Internal Valves, instrumentation & compensators	15.080,00 €
Filter	21.910,20 €
Oil treatment, cyclone,	24.317,80 €
Compressor management system	7.010,90 €
Piping & Exhaust air ducting	107.510,00 €
Electrical cabinet	24.050,00 €
Training & commissioning	13.000,00 €
Documentation & labeling	6.500,00 €
freight charges	13.000,00 €
<b>Compressed air high</b>	
Air compressors (screw)	208.000,00 €
Refrigeration dryer	44.850,00 €
Reservatories	5.944,90 €
Internal Valves, instrumentation & compensators	8.785,40 €
Filter	5.374,20 €
Oil treatment	3.861,00 €
Compressor management system	7.504,90 €
Piping & Exhaust air ducting	78.000,00 €
Electrical cabinet	18.200,00 €
Training & commissioning	13.000,00 €
Documentation & labeling	6.500,00 €
freight charges	10.400,00 €
<b>Vacuum</b>	
Pumps	332.605,00 €
Filter	42.003,00 €
Condensate drainer	4.810,00 €
Receiver	23.686,00 €
Maintenance kit	7.254,00 €
Piping	32.500,00 €
Electrical cabinet	15.600,00 €
Training & commissioning	6.500,00 €
Documentation & labeling	6.500,00 €
freight charges	10.400,00 €

<b>IS Cooling Air</b>	
Radial ventilator	71.786,00 €
Frequency converter	105.820,00 €
Valves, instrumentation, compensators, dispatcher, tubes	84.929,00 €
Piping, Ducting	27.170,00 €
Electrical cabinet	81.380,00 €
Cabling	20.540,00 €
Training & commissioning	8.450,00 €
Documentation & labeling	6.500,00 €
freight charges	5.200,00 €
<b>Cooling Water</b>	
Pumps, Cooling tower	
Reservatories	
Instrumentation	
Valves	181.261,60 €
Manifolds	
Motors, ventilation	
Filter	
freight charges	13.000,00 €
Training & commissioning	6.500,00 €
Documentation & labeling	6.500,00 €
<b>Process water</b>	
Pumps	
Reservatories	294.494,20 €
Cooling towers	
Waste oil tank system	
freight charges	13.000,00 €
Training & commissioning	6.500,00 €
Documentation & labeling	6.500,00 €
<b>Water Treatment</b>	
Pre-Treatment incl. control cabinet	156.000,00 €
Softening unit	13.000,00 €
Pump station	32.500,00 €
Water treatment unit	19.500,00 €
Piping	incl.
freight charges	10.400,00 €
Documentation & labeling	incl.

## CAPEX – Overview



<b>Osmosis+ Shear and Scoop Spray</b>	
Osmosis plant	60.756,30 €
Shear & Scoop Spray System	77.037,00 €
Nozzles	7.272,00 €
Valve boxes	7.866,00 €
Piping	12.856,50 €
Spare parts	28.903,62 €
freight charges	6.000,00 €
<b>Extinguishing water</b>	
Pumps	108.550,00 €
Reservoirs	130.000,00 €
Diesel tank fire pumps	5.200,00 €
<b>LPG</b>	
Equipment	349.700,00 €
Measurement and control equipment	45.500,00 €
Service	33.800,00 €
Spare parts	10.400,00 €
<b>Diesel</b>	
Equipment	236.500,00 €
Measurement and control equipment	11.000,00 €
Service	13.200,00 €
Spare parts	5.500,00 €
<b>Electric</b>	
MV switch gear	106.496,00 €
Transformers incl. cable	213.824,00 €
LV main distribution panels	358.592,00 €
LV distribution panels	136.272,50 €
Cable trays	232.264,50 €
<b>IT</b>	
Hardware	115.700,00 €
Software	370.500,00 €
<b>Main Piping</b>	
Material	937.200,00 €
Installation	694.800,00 €
Testbetrieb, Inbetriebnahme, Einweisung, Schulung	72.000,00 €
Supervision	144.000,00 €

<b>Main electrical wires</b>	
Material	405.205,20 €
Installation	150.000,00 €
<b>Mechanical installation of Utilities</b>	
Compressed air low	60.000,00 €
Compressed air high	42.000,00 €
Vacuum	36.000,00 €
IS Cooling Air	49.500,00 €
Osmosis + Shear & Scoop Spray	36.000,00 €
Cullet water	48.000,00 €
Cooling water	48.000,00 €
Extinguishing water	18.000,00 €
Water treatment	36.000,00 €
LPG	96.000,00 €
Diesel	72.000,00 €
<b>Electrical Installation of Utilities</b>	
Compressed Air low	48.000,00 €
Compressed Air high	30.000,00 €
Vacuum	21.600,00 €
IS Cooling Air	43.680,00 €
Osmosis + Shear & Scoop Spray	18.000,00 €
Cullet Water	36.000,00 €
Cooling Water	36.000,00 €
Extinguishing water	12.000,00 €
Water treatment	24.000,00 €
LPG	48.000,00 €
Diesel	24.000,00 €
<b>Total sum</b>	
<b>8.859.605,52 €</b>	
<b>Options</b>	
<b>Sand dryer</b>	
Sand Dryer	198.500,00 €
<b>LPG</b>	
Additional price for case "refinery turnaround" OPTION B	378.000,00 €
<b>Total Sum</b>	
<b>9.436.105,52 €</b>	



## CAPEX – Overview



BUILDINGS		FOB - PRICE
<i>Civil works, Foundations and Steel Works</i>		
<i>Batch plant and control room</i>		585.000,00 €
<i>Production building</i>		4.950.000,00 €
<i>Finished products warehouse</i>		1.320.000,00 €
<i>Office building</i>		1.367.400,00 €
<i>Utility Building</i>		718.000,00 €
<i>Fire Brigade building</i>		183.878,00 €
<i>Gatehouse Building</i>		12.973,00 €
<i>Main entrance and roof</i>		420.200,00 €
<i>External Drainage</i>		654.500,00 €
<i>Drainage systems</i>		533.500,00 €
<i>Streets and Places</i>		1.280.000,00 €
<b>Total Sum</b>		<b>12.025.451,00 €</b>
OTHERS		FOB - PRICE
<i>Workshop + Laboratory</i>		960.000,00 €
<i>Stairs and Platform (Steelworks)</i>		250.000,00 €
<i>Fence</i>		90.000,00 €
<i>Site equipment (office container, tools, lifting devices.....ect)</i>		1.800.000,00 €
<i>Project Management (including Site Management</i>		3.100.000,00 €
<i>Engineering</i>		2.600.000,00 €
<i>Architectual Services</i>		1.800.000,00 €
<b>Total Sum</b>		<b>10.600.000,00 €</b>
<b>Grand total (Single cold end line)</b>		<b>58.620.820,22 €</b>
<b>Grand total (double cold end line)</b>		<b>59.652.249,52 €</b>

## CAPEX – Roughly cash flow planning



SubProject	Cash Out
Engineering civil works, foundations and steel works	12.025.451
Batch Plant	3.552.600
Furnace	3.396.190
IS & Inspection Machines	11.572.153
Annealing Lehr	666.900
Packaging and Palletizing	1.602.850
Utilities	9.438.106
Others incl. cnp services	10.600.000
<b>Total</b>	<b>59.652.250</b>

Cash Out															Total
Mon 1-2	Mon 3-4	Mon 5-6	Mon 7-8	Mon 9-10	Mon 11-12	Mon 13-14	Mon 15-16	Mon 17-18	Mon 19-20	Mon 21-22	Mon 23-24	Mon 25-26	Mon 27-28	Mon 29-30	
10%		30%	10%	30%						20%					100%
10%		30%			20%					20%		10%			100%
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20%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	15%	100%

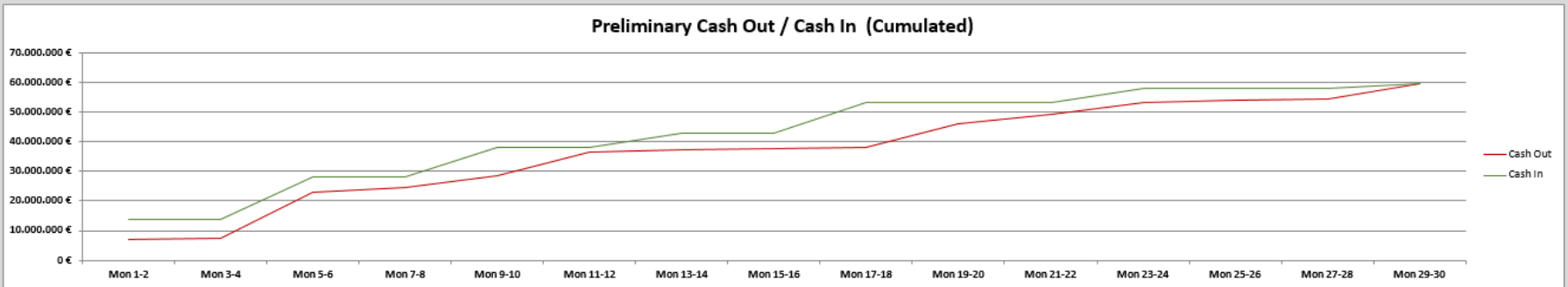
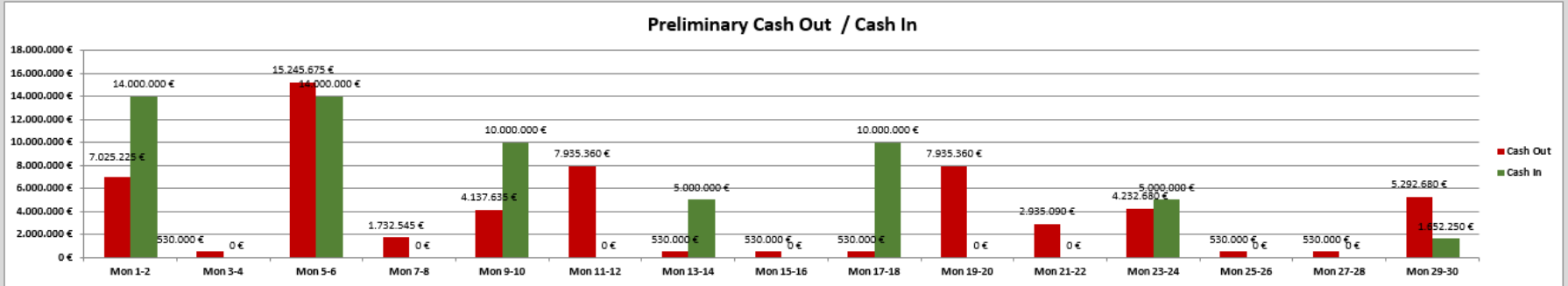
## CAPEX – Roughly cash flow planning



		Cash Out															Total
SubProject	Cash Out	Mon 1-2	Mon 3-4	Mon 5-6	Mon 7-8	Mon 9-10	Mon 11-12	Mon 13-14	Mon 15-16	Mon 17-18	Mon 19-20	Mon 21-22	Mon 23-24	Mon 25-26	Mon 27-28	Mon 29-30	
Engineering civil works, foundations and steel work	12.025.451	1.202.545		3.607.635	1.202.545	3.607.635						2.405.000					12.025.451
Batch Plant	3.352.600	355.260		1.065.780			710.520				710.520		355.260			355.260	3.197.340
Furnace	9.936.190	999.619		2.998.857			1.999.238				1.999.238		999.619			999.619	8.936.571
IS & Inspection Machines	11.572.153	1.157.215		3.471.646			2.314.431				2.314.431		1.157.215			1.157.215	10.414.937
Annealing Lehr	66.900	66.690		200.070			133.380				133.380		66.690			66.690	600.210
Packaging and Palletizing	1.802.850	180.285		540.855			360.570				360.570		180.285			180.285	1.622.565
Utilities	9.436.106	943.611		2.830.832			1.887.221				1.887.221		943.611			943.611	8.492.495
Sonstiges incl. emp. services	10.600.000	2.120.000	530.000	530.000	530.000	530.000	530.000	530.000	530.000	530.000	530.000	530.000	530.000	530.000	530.000	1.530.000	7.950.000
Total	59.652.250	7.025.225	530.000	15.245.675	1.732.545	4.137.635	7.935.360	530.000	530.000	530.000	7.935.360	2.935.890	4.232.880	530.000	530.000	5.292.680	
Cumulated		7.025.225	7.555.225	22.800.900	24.533.445	28.671.080	36.606.440	37.136.440	37.666.440	38.196.440	46.131.800	49.066.890	53.299.570	53.829.570	54.359.570	59.652.250	

		Cash In															Total
SubProject	Cash In	Mon 1-2	Mon 3-4	Mon 5-6	Mon 7-8	Mon 9-10	Mon 11-12	Mon 13-14	Mon 15-16	Mon 17-18	Mon 19-20	Mon 21-22	Mon 23-24	Mon 25-26	Mon 27-28	Mon 29-30	
Cash In		14.000.000		14.000.000		10.000.000		5.000.000		10.000.000			5.000.000			1.652.250	
Total		14.000.000	-	14.000.000	-	10.000.000	-	5.000.000	-	10.000.000	-	-	5.000.000	-	-	1.652.250	
Cumulated		14.000.000	14.000.000	28.000.000	28.000.000	38.000.000	38.000.000	43.000.000	43.000.000	53.000.000	53.000.000	53.000.000	58.000.000	58.000.000	58.000.000	59.652.250	

# CAPEX – Roughly cash flow planning





## OPEX – Product portfolio and sales market



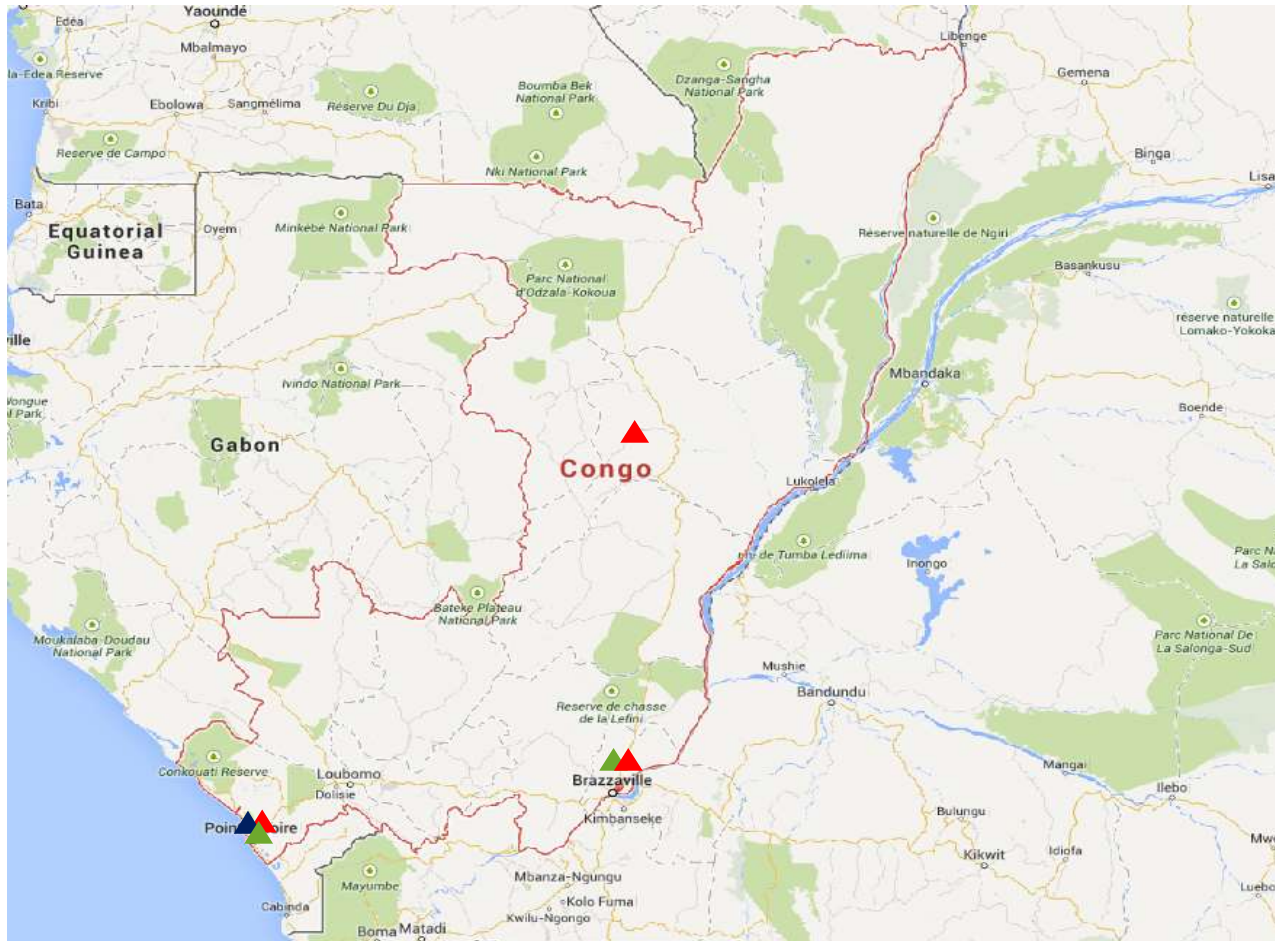
### SCVK PRODUCT PORTFOLIO

Description	Color	Forming process	weight in g	Volume in ml	Body Ø in mm	Height in mm
Bambi	white	blow / blow	335	300	60,8	228
Bako	white	blow / blow	380	300	62	245,5
Coca	white	blow / blow	380	300	60,8	245,7
Bremer	brown	blow / blow	307	330	63	224
Bremer	brown	blow / blow	480	650	77,5	280
Coca	white	blow / blow	600	600	75	285
Coca light	white	blow / blow	305	300	61	220
Cuca	brown	blow / blow	220	310	65,3	158
Euro	brown	blow / blow	350	500	70	233
Fanta light	white	blow / blow	305	300	61	220
Guinness	brown	blow / blow	495	650	80	233
Legend	green	blow / blow	335	330	61,2	232,5
Multi	white	blow / blow	600	600	75	285,5
Mutzig	green	blow / blow	335	330	61,2	232,5
Nocal	brown	blow / blow	230	330	52,1	198,2
Primus	brown	blow / blow	350	500	70,6	250,6
Primus	brown	blow / blow	470	650	82,7	233
Primus	brown	blow / blow	500	720	82	251
Sagresse	brown	blow / blow	330	245	61,9	233
Sprite	green	blow / blow	380	330	61,7	245,81
Pot	white	press / plow	370	850	95,5	140
Pot	white	press / blow	184	375	69,1	118,6





### SALES MARKET IN CONGO



- ▲ **SCVK:** - Pointe Noire
- ▲ **Bralico:** - Pointe Noire  
- Brazzaville (future)  
- Oyo (future)
- ▲ **Brasco:** - Brazzaville  
- Pointe Noire



### SALES MARKET POTENTIAL CUSTOMER

BREWERY	MEMBER OF THE GROUP	COUNTRY	SALES VOLUME [tonnage/y]		SALES VOLUME [bottles/y]	
Brasco	Heineken / CFAO	Congo	ca. 6.262		ca. 13.514.788	
Bralico (point Noire)	Independent	Congo	estimation	3.240	estimation	7.200.000
Bralico (Brazzaville)	Independent	Congo	estimation	3.240	estimation	7.200.000
Bralico (Oyo)	Independent	Congo	estimation	3.240	estimation	7.200.000
Bracongo (RDC)	Castel Groupe	Kinshasa	ca.	4.350	ca.	9.667.357
GSCA Guinness	Castel Groupe	Cameroun	ca.	3.476	ca.	7.725.000
Bralima	Heineken	Kinshasa/Boma	ca.	11.330	ca.	25.179.982
Sobraga	Castel Groupe	Gabon	ca.	8.037	ca.	17.100.000
Soeguibe	Castel Groupe	Equatorial Guinea	ca.	2.289	ca.	5.450.000
		<b>SUM</b>	<b>45.464</b>		<b>100.237.127</b>	

→ Pack to melt estimation 77,5%

→ SCVK's estimated salable tonnage for a capacity of **115 tpd** at the beginning → ca. **32.000 t/y**

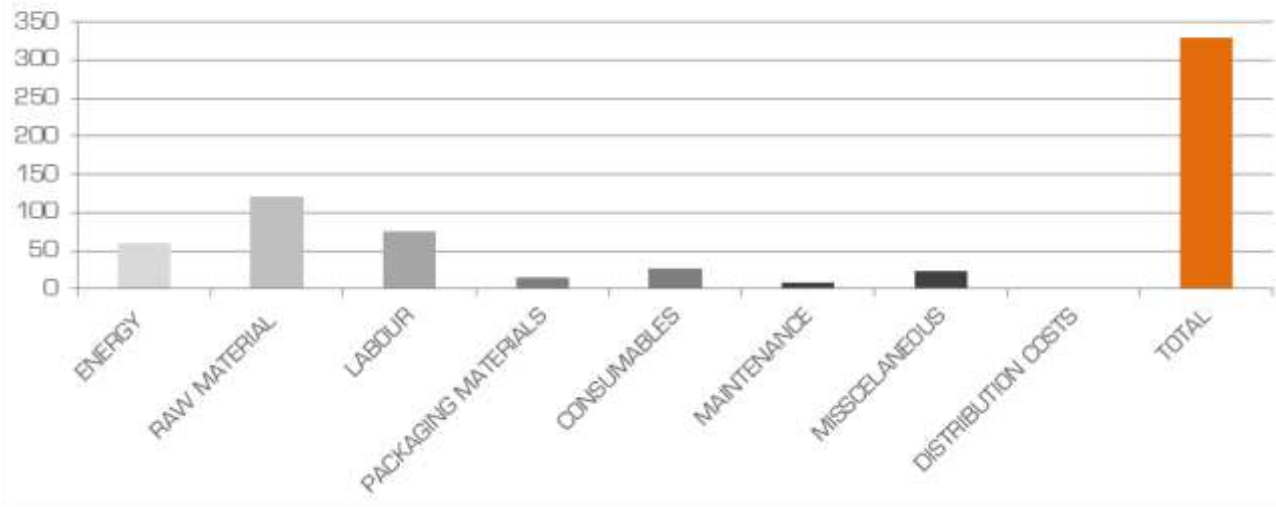
## OPEX - Estimation



### YEARLY OPERATIONAL COSTS

	TOTAL COST [€/ annum]	COST PER SELLABLE TON [€]	% OF TOTAL
ENERGY	1.910.995,53	60,14	18,25
RAW MATERIAL	3.841.006,58	120,87	36,68
LABOUR	2.377.544,00	74,82	22,71
PACKAGING MATERIALS	471.970,27	14,85	4,51
CONSUMABLES	857.767,20	26,99	8,19
MAINTENANCE	260.000,00	8,18	2,48
MISSCELANEOUS	752.000,00	23,66	7,18
DISTRIBUTION COSTS	0,00	0,00	0,00
TOTAL	10.471.283,58	329,51	100,00

### OPERATIONAL COSTS PER TON SELLABLE GLASS [€]

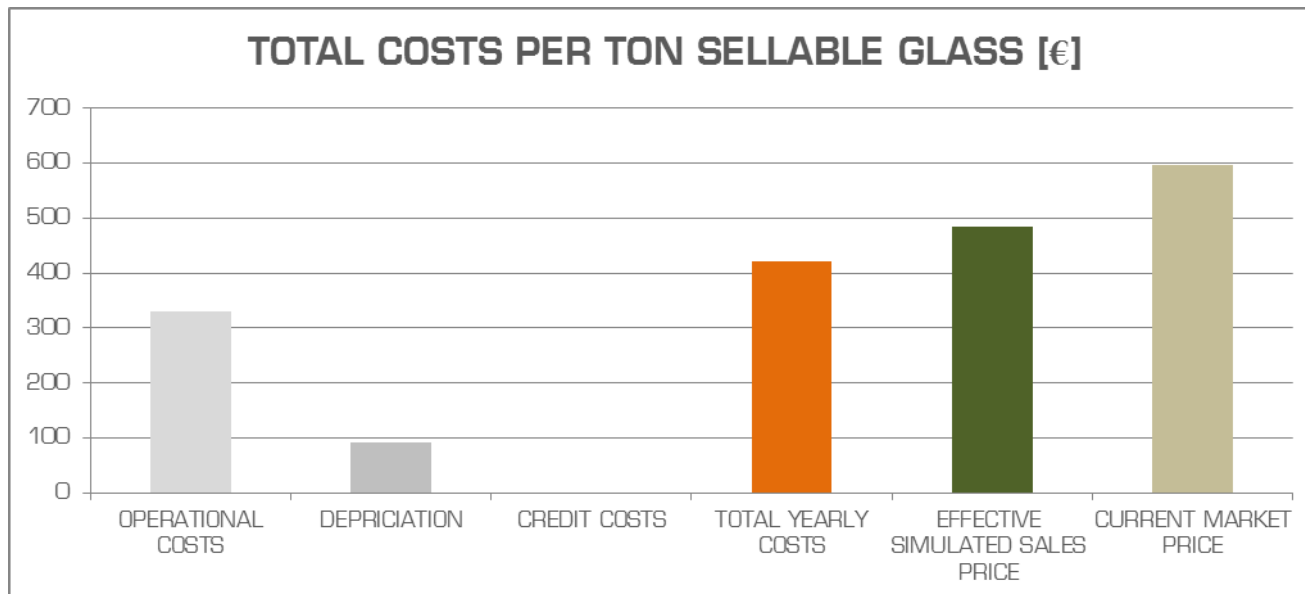




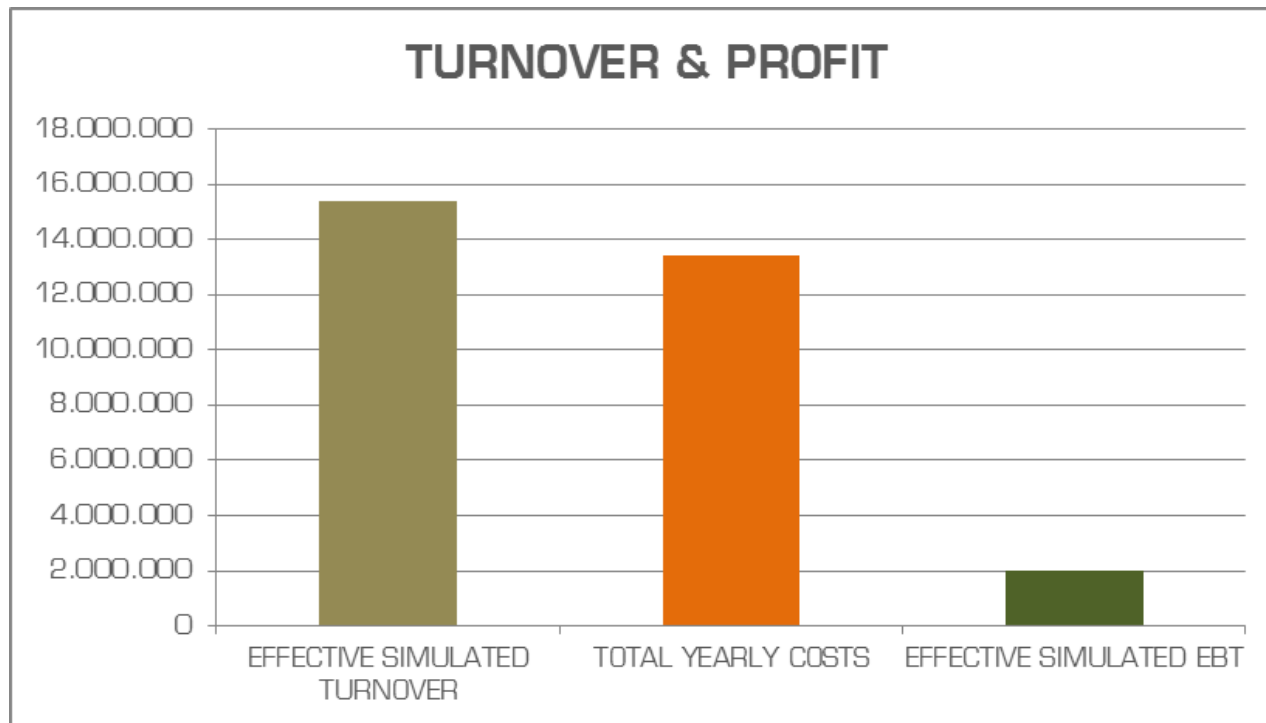
## OPEX - Estimation



		TOTAL COST [€/ annum]	COST PER TON [€]
OPERATIONAL COSTS		10.471.283,58	329,51
DEPRICIATION		2.935.101,42	92,36
CREDIT COSTS		0,00	0,00
TOTAL YEARLY COSTS		13.406.385,00	421,87
ESTIMATED PROFIT MARGIN	[%]		15
EFFECTIVE SIMULATED SALES PRICE	[€/ t]		485,15
CURRENT MARKET PRICE	[€/ t]		596,00
EFFECTIVE SIMULATED PTM	[%]		77,51
EFFECTIVE SIMULATED TURNOVER	[€/ a]		15.417.342,75
EFFECTIVE SIMULATED EBT	[€/ a]		2.010.957,75



## OPEX - Estimation



## OPEX - Estimation



### PROFIT & LOSS

CONVERSION FACTOR

1

#### REVENUE

TOTAL [t/a] 15.372.273,65  
15.372.273,65

TOTAL SALES [tons/a] 31.686

REVENUE/TON [t] 495,15

#### OPERATIONAL COSTS

TOTAL [t/a] 10.471.283,58  
10.471.283,58

GROSS PRODUCTION [tons/a] 40.997

PACK TO MELT [%] 77,51

SELLABLE PRODUCTION [tons/a] 31.778

**EBITDA** [€/a] **4.900.990,07**  
**4.900.990,07**

#### DEPRICIATION

TOTAL [t/a] 2.335.101,42  
2.335.101,42

**EBIT** [€/a] **1.965.888,65**  
**1.965.888,65**

#### AMORTIZATION & INTERESTS

**PROFIT MARGIN [%]** **12,79**

TOTAL [t/a] 0,00  
0,00

#### FINANCIAL INCOME

TOTAL [t/a] 0,00  
0,00

**EBT** [€/a] **1.965.888,65**  
**1.965.888,65**

## ***CONGOS'S BENEFITS***



Congo's Benefits